Paul Miller

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Paul Miller is the vice president of Solution Alliances for Enterprise Servers, Storage and Networking at HP. Under Miller's direction, the Enterprise Servers, Storage and Networking Solution Alliances organization is responsible for identifying and growing key partner relationships, building unique solutions including partner-based appliances, and vertical solutions to deliver on the Converged Infrastructure strategy.

Prior to this role, Miller was vice president of worldwide marketing for Enterprise Servers, Storage and Networking at HP, where he worked to promote HP's Converged Infrastructure portfolio and strategy across multiple business units.

He also served as vice president of marketing for Industry Standard Servers (ISS) and HP BladeSystem, spearheading the marketing strategy for the fastest growing division in Enterprise Servers, Storage and Networking. Under Miller's leadership, ISS extended HP's x86 ProLiant business with leading innovations and go-to-market campaigns. Miller played an important role in unifying and driving the growth of HP's bladed architectures and Virtual Connect networking, which are a cornerstone of the company's Converged Infrastructure strategy.

Miller has more than 20 years of experience in the high-tech industry. Prior to joining Compaq/HP, he held positions at IBM in mechanical engineering, software development, sales, management, planning and strategy.

Miller earned a bachelor's degree in mechanical engineering from the University of Wisconsin, and a master's degree in business administration from the University of California at Berkeley's Hass School of Business, with a dual emphasis in marketing and finance.