

Lee Johns

Marketing Director, Unified Storage, StorageWorks, HP Enterprise Business Hewlett-Packard Company

Lee Johns is director of marketing for Unified Storage in the HP Enterprise Storage, Servers and Networking business unit. In this role, Johns is responsible for bringing to market a modular portfolio of storage solutions and data services that enables customers to gain control of their information and obtain better business outcomes. Johns is keenly interested in the convergence of server and storage platforms to enable a more cost-effective infrastructure on which applications and data can coexist.

Products currently in Johns' portfolio include storage for HP BladeSystem servers, direct connect storage and disk-based backup solutions. He also oversees clustered storage products that have resulted from the HP acquisitions of LeftHand Networks and IBRIX.

Before moving into the HP StorageWorks division, Johns ran an organization focused on unified management of servers and storage and building out the HP management ecosystem, Insight Control, for the HP BladeSystem. Product lines he has managed include HP Systems Insight Manager and Insight Control as well as printers, servers and desktop products.

Prior to HP acquiring Compaq, Johns was one of the architects behind Compaq's Adaptive Infrastructure, a strategy for Information Technology infrastructures that adapt easily to change and conserve precious resources and which was a precursor to HP's Adaptive Infrastructure strategy.

