



HP Output Management Solutions

Improve the flow of critical business information in the oil and gas industry.



From prospect to pipeline, from refinery to retail sale, success and profitability in the oil and gas industry depends to a great degree on distributing information and getting documents into the right hands on time and in the right format. This holds true whether you do upstream exploration and production, midstream activities like transport and refining, the downstream businesses of distribution and retail sales, or perhaps some combination of all three. The list of critical business documents goes on and on: exploration maps, contracts for mineral rights, royalty reports, regulatory compliance documents, manufacturing safety data sheets, manifests for seagoing tankers, rail cars and tanker trucks, as well as invoices and purchase orders.

Is document flow impacting your business?

Perhaps you have asked yourself some of these questions:

- Are there better and more innovative ways to manage information workflows and track delivery?
- Are shippers (sea, rail, or land) waiting at the dock for shipping manifests?
- Are documents requiring signatures, such as purchase orders and contracts, going to their intended recipients unfaithfully and on time?
- How efficiently are mandated documents for governments prepared and delivered? How well is the supporting documentation tracked and retained?
- How easy is it to communicate clearly and effectively with maintenance teams?
- Does information move smoothly through the supply chain, across borders, and in multiple alphabets and languages?
- Is the distributed output environment visible end-to-end, and is it managed effectively and efficiently?

Protect your revenue stream

At every stage, the reliable and efficient flow of documents translates into stable and even increased revenue and profit. It can help exploration and production companies balance supply and demand. It can help streamline logistics. It can improve inventory management and operational efficiency at the retail level.

As just one example, a major producer and refiner recently cut the time it took to prepare shipping documents for a supertanker from three days to three hours after implementing an HP Output Management solution.

Accelerate business-cycle time

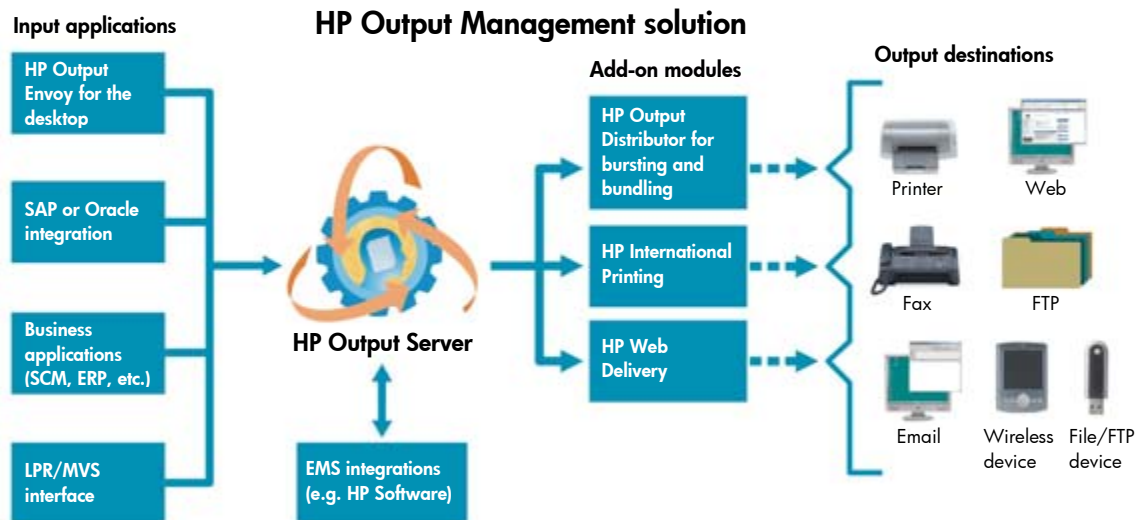
An output management solution like HP's can radically improve the speed, efficiency, and accuracy of your processes—on the supply side, the demand side, internally, and across your supply chain—by helping you improve the efficiency and accuracy of your document management and distribution.

Cut information delivery costs

Centralized control enables you to cut output costs across the infrastructure in many ways, including the ability to upgrade the entire organization in a single software-based step to printing in any language, any alphabet, anywhere. The average HP Output Management customer shows cost savings that give a payoff in less than two years—for some in much less time.

HP Output Management solutions are built to handle business-critical documents in high-volumes—with industry-leading reliability and cost-effectiveness.

The HP Output Management solution provides reliable information delivery across the enterprise



Reliable, efficient, and cost-effective

An HP Output Management solution is a combination of information delivery software and services including implementation, integration, software support, and customer training. We tailor this solution for you to help you innovate the way your company manages, shares, and distributes information. Now you can increase collaboration within your business ecosystem of employees, partners, and customers without compromising security. The HP Output Management solution delivers business-critical information in many formats to virtually any destination reliably, efficiently, and cost-effectively.

- **Reliable**—Reduce the loss or delay of revenue with reliable delivery of business-critical documents.
- **Efficient**—Accelerate business cycle time by streamlining event-driven and time-sensitive workflows, as well as job-level process management with enterprise applications and systems management.
- **Cost-effective**—Reduce costs through improved management and tracking of business information delivery from a single interface regardless of destination type or location.

HP and SAP—together we help drive your success

SAP continues to be the de facto business operating environment for much of the oil and gas industry. The ongoing collaboration between HP and SAP focuses on supporting improved decision making through better access to business information.

By implementing the HP Output Manager for SAP module as part of your HP Output Management solution, you create a seamless link from your SAP application to the HP Output Server software, the core platform of the HP Output Management solution. Because no customization of the SAP environment is required, you can immediately begin delivery of critical information directly from SAP to destinations inside and outside your business with end-to-end tracking and proactive central management of all information delivery.

To learn more

For more information about our comprehensive HP Output Management solutions, please send an email to: outputmanagement@hp.com or visit www.hp.com/go/outputmanagement.

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