



Hewlett-Packard IUM Computing Solution Milestones

December 4, 2001--HP and HighDeal <http://phoneplugsmag.com/articles/1c1briefs2.html>

France Telecom spinoff HighDeal Inc. has signed a co-marketing agreement with Hewlett-Packard Company to offer integrated, advanced, usage-based pricing solutions to storage service providers, IP/wireless telecommunications providers, application service providers (ASPs) and content delivery providers.

In addition, HighDeal's pricing and rating engine has been certified for interoperability with the **HP Internet Usage Manager (IUM)** usage mediation platform. HighDeal Software Suite is designed to facilitate repayment of its partners, including suppliers and resellers.

November 5, 2001-- HP Software Strategy Launch

http://www.openview.hp.com/library/press/2001/november/Press_HTML-128.asp

HP announced more than 45 new and enhanced software products plus significant integrations that represent the next stage in delivering comprehensive ISM solutions to help customers get the most value out of their infrastructure investments.

HP OpenView Storage Area Manager software suite includes Storage Allocator, Storage Node Manager, Storage Builder, Storage Optimizer and Storage Accountant. These integrated products deliver capabilities to centralize, simplify, and automate storage area management across distributed, multi-vendor storage, to efficiently manage availability, performance, usage and growth. This new version of HP OpenView Storage Area Manager features improved levels of integration with HP OpenView Operations to provide a consolidated, enterprise-wide service management view. New features also include out-of-the-box integration with **HP OpenView Internet Usage Manager** to enable intelligent usage analysis and charge-back solutions across the entire data center.

November 5, 2001--YankeeGroup on HP and HighDeal

<http://www.yankeeGroup.com/webfolder/yg21a.nsf/LatestNews/0D3A7685D44F2F2085256AF80070FE6C>

October 22, Paris, France-based HighDeal announced a co-marketing agreement with Hewlett-Packard (HP) to offer usage-based pricing solutions to ASPs, content delivery providers, storage service providers, and wireless/IP service providers.

November. 5, 2000--HP Utility Data Center (IUM as Service Core Component)

http://www.hp.com/hpinfo/newsroom/feature_stories/datacenter01.htm

HP introduced the first intelligent IT infrastructure solution encompassing software and services that can drastically reduce infrastructure deployment and operational costs for businesses with large computing environments. The breakthrough HP Utility Data Center (UDC) solution enables customers to reduce costs significantly by improving IT asset use, decreasing the risk of IT over-provisioning and eliminating physical data center reconfigurations.

October 22, 2001--HP and HighDeal http://usagemarketing.cup.hp.com/high_deal.htm

HighDeal, Inc., a leading provider of telecommunications and online services software that manages value-based pricing models, today announced it has signed a co-marketing agreement with Hewlett-Packard Company to offer integrated, advanced, usage-based pricing solutions to storage service providers, IP/wireless telecommunications providers, Application Service Providers (ASPs), and content delivery providers.

In addition, HighDeal's pricing and rating engine has been certified for interoperability with the **HP Internet Usage Manager (IUM)** usage mediation platform. This interoperability provides a broad range of customers a comprehensive management tool that allows the management of value-based business models in the dynamic telecom and online services environment. For example, service provider billing or enterprise chargeback can be offered based upon storage usage through HP IUM's integration with HP Storage Accountant software.