

HP LaserJet printers vs. Lexmark



Lexmark printer Comparable HP Significant differences between these devices

Lexmark C510 \$499 • 8 color/30 black ppm	HP Color LaserJet 2600n 2600n: \$399 • 8 color/8 black	<ul style="list-style-type: none"> • Wait less for output with HP – FPO from powersave in 24 sec for HP vs. 58 for Lexmark • Reduce complexity with HP – only 4 consumables vs. 7 + maintenance kit for Lexmark • The HP CLJ 2600n requires about ½ the deskpace as the Lexmark C510
Lexmark C522n \$499 • 20 color/20 black ppm	HP Color LaserJet 3600n \$599 • 17 color/17 black ppm	<ul style="list-style-type: none"> • More toner in the box – HP ships with 4000 pages of CMY toner and 6000 pages of black vs. 1500 pages of CMYK for Lexmark – is a value of \$415 based on Lexmark Return cartridges • Intervene less – 23 Lexmark replacement parts beyond toner vs. 0 for HP in first 100K pages
Lexmark C524n \$699 • 20 color/20 black ppm	HP Color LaserJet 3800 \$799 • 22 color/22 black	<ul style="list-style-type: none"> • More toner in the box – HP ships with 6000 pages of CMYK toner vs. 1500 pages of CMYK for Lexmark – is a value of \$509 based on Lexmark hi-capacity return cartridges • Intervene less – 23 Lexmark replacement parts beyond toner vs. 0 for HP in first 100K pages
Lexmark C762 \$1,499 • 25 color/25 black ppm	HP Color LaserJet 4700 \$1,999 • 31 color/31 black	<ul style="list-style-type: none"> • More toner in the box – HP ships with 4000 extra pages of toner - \$356 in Lexmark toner • Wait less for output with HP – first page out from powersave in 18 seconds vs. 140 for Lexmark • No speed penalties for best PQ – Lexmark slows to 10 ppm in best-PQ mode vs. 31ppm for HP
Lexmark C920n \$3,299 • 32 color/36 black ppm	HP Color LaserJet 5550n \$3,549 • 27 color/27 black ppm	<ul style="list-style-type: none"> • More toner in the box – HP ships with 4000 extra pages of toner - \$347 in Lexmark toner • Intervene less – 13 Lexmark replacement parts beyond toner vs. 0 for HP in first 100K pages • Lexmark C920 uses LEDs – less dot control, noticeable streaking, lens cleaning required
Lexmark E120n \$ 149 • 20 ppm	HP LaserJet 1020 \$179 • 15 ppm	<ul style="list-style-type: none"> • Reduce complexity – HP features an integrated toner cartridge vs. a 2-piece system for Lexmark • Get more toner in the box with HP – 2,000 pages vs. only 500 for Lexmark • HP prints faster from Powersave with the Instant-on fuser (9seconds vs 20 for Lexmark)
Lexmark E240 \$199 • 27 ppm	HP LaserJet 1022 \$199 • 19 ppm	<ul style="list-style-type: none"> • Reduce complexity – HP features an integrated toner cartridge vs. a 2-piece system for Lexmark • Get true 1200 dpi with HP. The Lexmark E240 does not support 1200 x 1200 dpi printing • Get more toner in the box with HP – 2,000 pages vs. only 1,500 for Lexmark
Lexmark E340 \$399 • 30 ppm	HP LaserJet 1320 \$399 • 22 ppm	<ul style="list-style-type: none"> • Get auto duplexing standard with HP – Lexmark does not offer this even as an option for E340 • Reduce complexity – HP features an integrated toner cartridge vs. a 2-piece system for Lexmark • Get more toner in the box with HP – 2,500 pages vs. only 1,500 for Lexmark
Lexmark T430 \$549 • 32 ppm	HP LaserJet 2420 \$549 • 30 ppm	<ul style="list-style-type: none"> • Reliable Print Quality – HP’s toner cartridge includes a charge roller, while Lexmark’s does not • HP Embedded Web Server has more functionality – send to Web/mobile + 16 alerts vs. 2 • HP has a faster processor – 400 MHz vs. 366 MHz for Lexmark
Lexmark T640 \$599 • 35 ppm	HP LaserJet 2430 \$649 • 35 ppm	<ul style="list-style-type: none"> • Wait less for output with HP – FPO from powersave in 10 seconds vs 24 for Lexmark • Reliable Print Quality – HP’s toner cartridge includes a charge roller, while Lexmark’s does not • HP offers a internal duplex unit (d bundles), while the Lexmark duplex unit is large and external
Lexmark T642 \$799 • 45 ppm	HP LaserJet 4250 \$899 • 45 ppm	<ul style="list-style-type: none"> • Wait less for output with HP – FPO from powersave in 10 seconds vs 29 for Lexmark • Reliable Print Quality – HP’s toner cartridge includes a charge roller, while Lexmark’s does not • HP offers a CPP of 1.1 cents (20K cartridge) vs. 1.6 cents for Lexmark (21K Prebate cartridge)
Lexmark T644n \$1249 • 50 ppm	HP LaserJet 4350n \$1649 • 55 ppm	<ul style="list-style-type: none"> • Wait less for output with HP – FPO from powersave in 9 seconds vs 31 for Lexmark • Reliable Print Quality – HP’s toner cartridge includes a charge roller, while Lexmark’s does not • HP has a higher maximum engine speed – 55 ppm vs. 50 for Lexmark
Lexmark W840 \$2,299 • 50 ppm	HP LaserJet 9050 \$2,799 • 50 ppm	<ul style="list-style-type: none"> • HP offers an integrated toner cartridge while Lexmark uses a more complex toner + drum • Get better paper handling with HP – HP offers a mailbox option whereas Lexmark does not • HP offers more affordable output paper handling, starting at \$1810 vs. \$249.