

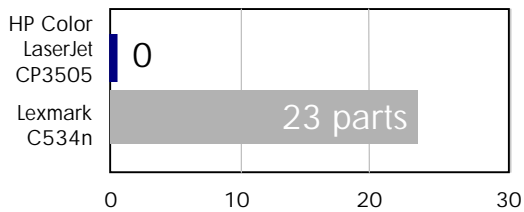
HP Color LaserJet CP3505n vs. Lexmark C534n



Significant differences between these printers could impact...

total cost of ownership:

Replace fewer parts with HP.



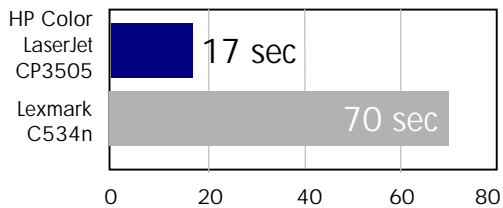
Replacement parts over first 100,000 color pages (excluding print cartridges)

Less maintenance with HP – With the HP Color LaserJet CP3505n you don't have to replace any consumables beyond print cartridges over the first 100,000 color pages. However, with the Lexmark C534n you must replace 23 parts, costing an additional \$599.¹

Use less power with HP – The HP Color LaserJet CP3505n uses less than half the power compared to the Lexmark C534n, resulting in significantly higher power costs. Projected over a five year period, this can amount to as much as \$180.30 in power consumption per unit for the Lexmark C534n vs. only \$85.30 per unit for HP – almost \$100 less per unit for the HP Color LaserJet CP3505!²

Reduce complexity with HP – The Lexmark C534n requires a manual color alignment process to correct color misregistration and after replacing the transfer belt.³ With the HP Color LaserJet CP3505n, color plane calibrations are performed automatically.

Warm up faster with HP.



Time (sec) to First Page Out from Powersave

user productivity:

Fast warm-up time with HP – From powersave the HP Color LaserJet CP3505n warms up and prints in 17 seconds, compared to 70 seconds for the Lexmark C534n.³ This means that the HP Color LaserJet CP3505n can warm up and print up to 18 color pages before the Lexmark C534n warms up and prints a single page.

Less wait time with HP – The HP Color LaserJet CP3505n prints a suite of 20 files in 13.5 minutes vs. 22.2 minutes for the Lexmark C534n – 64% longer!³

Less desk space required with HP – Due to the toner waste consumable on the Lexmark C534n, a Lexmark user needs access on two sides of the printer vs. only one side for the HP Color LaserJet CP3505n.³

1 – With Lexmark you replace 4 imaging drums every color 20,000 pages and a toner waste kit every 30K pages. Yields and prices are based on published Lexmark product information.

2 – Results are based on internal HP testing using the ENERGY STAR program's Typical Electricity Consumption (TEC) method with test data extended to one year. Testing was on a single unit of each product. Individual product configuration will affect power consumption. Actual cost and energy usage may vary.

3 – Based on HP internal testing of printers with default settings enabled.

All prices in US Dollars.

