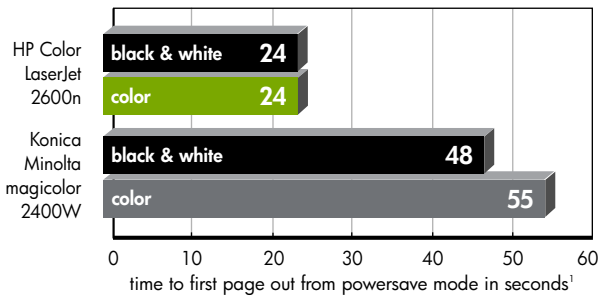


HP Color LaserJet 2600n vs. Konica Minolta magicolor 2400W



Spend less time waiting for output with HP.



Significant differences between these printers could impact...

user productivity:

Superior color speed — The HP Color LaserJet 2600n utilizes a single-pass, in-line engine that lets you print up to 8 color pages per minute, whereas the 4-pass engine on the Konica Minolta magicolor 2400W can only print up to 5 color pages per minute.

Less wait time — Thanks to HP Instant-on Technology, the Color LaserJet 2600n boasts a significantly faster first-page-out time from powersave mode — only 24 seconds for either color or black and white vs. 55 seconds and 48 seconds, respectively, for the Konica Minolta magicolor 2400W. This lets HP users warm up and print up to 5 color or 4 black-and-white pages before the Konica Minolta unit warms up and prints a single page — a big advantage when you consider two-thirds of office documents are three pages or less.^{1,2}

Simplified usage — When clearing jams in the Konica Minolta magicolor 2400W, you may have to remove the light-sensitive imaging unit, which can be easily damaged. With HP you don't have to remove any parts or supplies. Konica Minolta users will also have to replace paper more frequently since the magicolor 2400W has a standard input capacity of only 200 sheets vs. 250 sheets for the HP Color LaserJet 2600n. Furthermore, the Konica Minolta unit's maximum input capacity is only 200 sheets, whereas HP users can add a second 250-sheet tray for a maximum input capacity of 500 sheets.

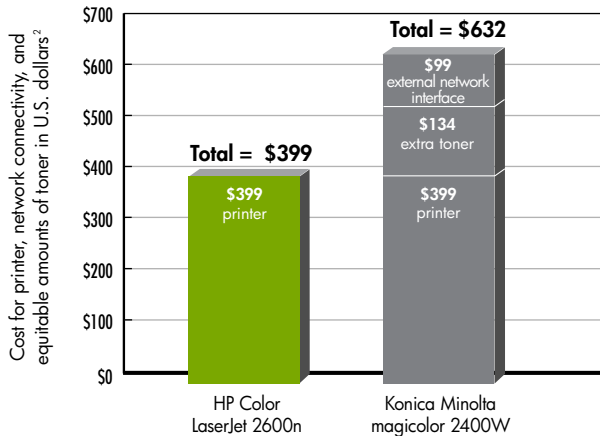
total cost of ownership:

Better overall value — When you compare apples to apples, HP costs less. For instance, the HP Color LaserJet 2600n ships with 500 more pages of color toner (CMY) and 1,000 more pages of black (K) toner than the magicolor 2400W — a value of \$134 based on the cost of Konica Minolta toner. In addition, the HP Color LaserJet 2600n features built-in Fast Ethernet wired networking, whereas the Konica Minolta magicolor 2400W requires an optional \$99 third-party external print server for network connectivity. When you include the value of the network connectivity and extra toner you get with HP, the Konica Minolta unit costs 58% more to buy.³

Support for non-Windows printing — Unlike the Konica Minolta magicolor 2400W, the HP Color LaserJet 2600n offers enhanced-function drivers for both Windows and Mac users.

Lower energy requirements — The HP Color LaserJet 2600n consumes far less power than the Konica Minolta magicolor 2400W. While operating, Konica Minolta uses more than 3 times as much power — 600 watts on average vs. only 190 watts on average for HP. In standby mode, the Konica Minolta unit consumes more than 19 times as much power as the HP device — 250 watts vs. 13 watts, respectively. The magicolor 2400W also requires more than twice as much power in powersave mode — 28 watts vs. only 12 watts for the Color LaserJet 2600n.¹

HP costs less when you compare apples to apples.



1 Based on HP testing, the Konica Minolta magicolor 2400W can warm up from powersave mode and print a single black-and-white page in 48 seconds and a single color page in 55 seconds, whereas the HP Color LaserJet 2600n can print a black-and-white or color page from powersave in only 24 seconds. Both devices were tested after being in powersave mode for 3 hours. Based upon manufacturer-rated engine speeds, it would take the HP Color LaserJet 2600n 46.5 seconds to print a 4-page black-and-white job and 54 seconds to print a 5-page color job from powersave mode.

2 According to IDC, 67% of office output is "short" documents averaging 1-3 pages in length.

3 The HP Color LaserJet 2600n ships with enough toner to print 2,000 color (CMY) and 2,500 black (K) pages. However, the Konica Minolta magicolor 2400W only ships with enough toner for 1,500 color and black (CMYK) pages. Based upon average street pricing for Konica Minolta standard supplies from Buyers Labs, the toner for 500 color (CMY) pages costs \$109 and the toner for 1,000 black (K) pages costs \$25. The HP Color LaserJet 2600n costs \$399 at hp.com. At q-shopusa.com — Konica Minolta's online store — the magicolor 2400W costs \$399 and its 10/100BaseTX external Ethernet network interface costs \$99.

