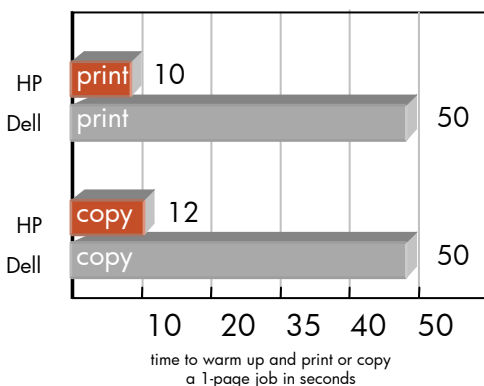


HP LaserJet 3030 all-in-one vs. Dell 1600n



With HP you'll spend less time waiting for output.¹



Do more over the network with HP.²

Function	Dell		HP	
	Wired	Wireless	Wired	Wireless
Print	✓ (1/3 speed)	⊘	✓	✓
Fax	⊘	⊘	✓	✓
Scan	✓	⊘	✓	✓

Get more with the HP LaserJet 3030 all-in-one.

faster output — The HP LaserJet 3030 all-in-one employs patented Instant-on Technology which virtually eliminates warm-up time. As a result, the HP all-in-one can warm up and print or copy up to 11 pages before the Dell 1600n can even warm up and print or copy a single page.¹

full network functionality — The Dell 1600n has no PC/LAN faxing capabilities and prints at less than 1/3 rated engine speed over its network connection.² HP offers scanning and PC/LAN fax functionality and prints at rated engine speed over the network when connected with an optional wired, or wireless JetDirect external print server. Dell does not offer a wireless networking solution for the 1600n.

enhanced productivity — The HP LaserJet 3030 all-in-one sports an array of convenient, time-saving features not available from Dell, including:

- **simultaneous multitasking** — The HP LaserJet 3030 all-in-one can receive a fax or print a file while scanning a document. In contrast, the Dell 1600n's printing and fax receiving capabilities are disabled during a scanning operation.
- **one-touch speed dials** — The HP LaserJet 3030 all-in-one has 7 one-touch speed dial keys for fast and easy dialing of frequently used numbers. The Dell 1600n has none.
- **direct scan to email** — HP users can scan documents directly from the LaserJet 3030 all-in-one to an email address.³ Scan to email on the Dell device merely attaches the scanned document to a blank email message on the attached PC. Users must enter the recipient's email address and send the message manually.
- **manual duplex support** — Unlike the Dell 1600n, the HP LaserJet 3030 provides manual duplex support through the print driver, making it easy for users to save money and protect the environment by printing two-sided documents.

To get the most value, be sure to look at the whole picture.

Purchase price is just part of the picture. In fact, independent studies have shown that quality, reliability, and ease of use have a much greater impact on the total cost of owning and operating a device over time. When choosing an all-in-one, be sure to consider how much it will impact productivity, as well as whether or not you can count on it to be up and available whenever you need it. And remember, HP is the only printer maker that has received top scores for 13 consecutive years in PC Magazine's annual Service and Reliability Survey.

¹In HP Internal tests, it took the Dell 1600n 50 seconds to print or copy a single page from powersave mode. The LaserJet 3030, on the other hand, prints a single page in 10 seconds from powersave mode or copies a single page in 12 seconds from powersave mode. Based on manufacturer-rated engine speeds it would then take the HP LaserJet 3030 all-in-one 50 seconds to print an 11-page document or 48 seconds to copy a 10-page document from powersave mode.

²In HP Internal tests, the Dell 1600n printed at only 6.6 ppm over the network when connected with the built-in 10/100 BaseT Ethernet connection. The HP LaserJet 3030 printed at rated engine speed when connected to the network with an HP JetDirect 175x series external print server.

³Direct scan-to-email functionality on the HP LaserJet 3030 all-in-one requires pre-configuration through the HP toolbox.

