



# HP Certified Professional Program

Worldwide Program Guide

Module 5 – Overview of HP Partner Learning

Updated October 2008



## HP Partner Learning

To stay on top of the ever-changing IT world and prepare for tomorrow's opportunities, obtaining and maintaining the appropriate skill sets is a must. It is highly recommended (although not required) that you undertake the courses associated with each certification exam or have equivalent on-the-job experience to fulfill exam requirements. HP offers hundreds of courses and other learning opportunities in many flexible formats to suit your education needs and help you attain and maintain your HP certifications.

HP Partner Learning provides relevant training that helps you put knowledge into action. Take advantage of HP Partner Learning and move your career to the next level.

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## Why take training? [↓](#)

Why should you take training? That's easy to answer: HP training is critical to your success. According to IDC\*, IT projects succeed more often when they are staffed by trained and skilled professionals. Training is as important to your employer as it is to you. And when it comes to learning about HP technologies and solutions, there's no better training than that offered by HP. Here are five great reasons to pursue your training through HP.

1. HP training delivers high-quality learning approved by HP subject-matter experts.
2. Our flexible forms of training fit your needs.
3. You develop the readiness to make new customer engagements with HP solutions.
4. When you maximize your skills, you ultimately improve your customers' experience.
5. The results are proven: Partners who take training from HP are able to sell more.

\*(See the IDC White Paper sponsored by HP, "Skill Level and Training Key Factors in IT Project Success," Doc #204134, Oct 2006.)

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## Types of training from HP [↓](#)

You have numerous options for training and e-Learning from HP, including instructor-led courses and self-paced online courses. Many training or continuous learning opportunities, such as presentations-on-demand and webinars, are provided at no cost to you. And, to make training more timely and convenient for you, we've moved much of our content into web-based or downloadable courses. The following descriptions will help you decide what format of training best meets your current needs:

### **Instructor-led Training**

HP's instructor-led training allows students to have "real-time" interaction with the instructor and other attendees. In this collaborative hands-on training environment, HP provides comprehensive training materials and instructors who are knowledgeable on HP products, technologies and solutions. Instructor-led training is often delivered at HP offices or HP Authorized Training Centers where classrooms are equipped with the latest HP equipment.



### **Web-based Training**

With web-based training, students have access to training content, anytime and anywhere. We know your time is valuable and web-based training eliminates travel and reduces time away from the office. With HP's web-based training, you have the freedom to learn at your own pace.

### **Webinars**

By attending an HP webinar, you receive the benefits of classroom training without leaving your desk. Webinars provide key learning about new product introductions and other HP technologies and solutions. And, they are available at no cost to you.

### **Training Events**

You can maximize your training investments by attending one of HP's many training events. Often HP will combine both technical and sales training classes into one single event with delivery to many cities. (Note that some events are exclusive to HP channel partners.) HP training events will be listed on your regional partner portal. Be sure to keep your HP Certified Professional profile updated with current contact information so we can notify you of training events in your region.

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## Plan, schedule and track your training in The Learning Center [↓](#)

All information about training pertaining to HP certification is located in the learning management system called The Learning Center. The Learning Center provides one central place where you can search and browse for individual training courses, training curricula, certifications or service qualifications. You also can register for your classes and certification exams.

Within The Learning Center, you can track your progress toward your required/recommended training and your HP certifications. The Learning Center provides you with on-demand, real-time learning transcripts. You and your manager can work together to plan your professional development.

The way to access The Learning Center is via [your regional partner portal](#), which you can access at [www.hp.com/go/partnerportalaccess](http://www.hp.com/go/partnerportalaccess). Log into your partner portal and click on the "Train & certify" link on the left navigation bar. If you are a first-time user, you must complete a one-time-only access process by clicking on the "Request access" link. If you have already completed this initial process, click on the "Access The Learning Center" link under the "Quick links" section.

The capabilities and the content of The Learning Center are very extensive. To help you get familiar with this learning management system, we have developed [a learner tutorial](#), "Using The Learning Center," which you can find at <http://h10120.www1.hp.com/partnerlearning/documents/UsingTheLearningCenter.pdf>. The tutorial includes instructions on how to get started using The Learning Center; how to search the catalog for courses, certifications and exams; how to enroll in courses and register for certification exams; and how to manage your learning and certifications from HP.

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## Your HP Learner ID [↓](#)

In order to access The Learning Center, you must have an HP Learner ID. This unique identifier associates all of the training you take and the certifications you earn to you. [To learn about an HP Learner ID](#), visit [www.hp.com/go/hp-learner-id](http://www.hp.com/go/hp-learner-id). This page provides you information on how to look up your personal HP Learner ID if you already have one, or how to request a new HP Learner ID if you are new to the program.

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## Training facilities and locations [↓](#)

HP has several state of the art training centers with the latest HP hardware. In addition, we have numerous partners who operate HP Authorized Training Centers around the world. When you select an instructor-led training course listed in The Learning Center, you will see the list of training centers where the course is offered.

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## Additional modules of this program guide [↑](#)

[Module 1: Program Introduction](#) – Discover who should become an HP Certified Professional, and why.

[Module 2: About HP Certification](#) – Learn about the five certification focus areas, the skills and competencies that are required for certification, and the lifecycle of a certification.

[Module 3: The Steps to Certification](#) – Discover how to get started on the path to HP certification.

[Module 4: Certification Exams](#) – Find out how to prepare for a certification exam, how to register to take an exam, and what exam security is in place to protect your investment in certification.

[Module 5: Overview of HP Partner Learning](#) – Discover a vast world of HP training, from online courses to instructor-led courses and hands-on labs.

[Module 6: Current Available Certifications](#) – HP has more than 100 technical and sales certifications. See the complete list of what certifications are currently available.

[Module 7: Regional information for U.S. and Canada](#)

[Module 8: Regional information for Latin America](#)

[Module 9: Regional information for Europe, Middle East and Africa](#)

[Module 10: Regional information for Asia Pacific](#)

[Module 11: Regional information for Japan](#)

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