



## Executive Biography

### **Tom Norton**

Director, Technology Consulting Portfolio, Technology Services  
Hewlett-Packard Company

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Tom Norton is director of the Technology Consulting portfolio for HP Technology Services. In this role, he is responsible for the company's end-user and technology consulting services business, including strategic services design, planning and global implementation.

Prior to this role, Norton was the global portfolio manager for Windows Services, within HP's Microsoft Services practice. In that capacity, he oversaw the expansion of the company's consulting and integration portfolio to include desktop life cycle services, enterprise collaboration, Windows systems management and virtualization. This role also provided him the opportunity to work with HP customers like Wells Fargo, Unilever, Barclays, British Petroleum and Credit Suisse.

Previously, Norton was a senior IT director for United Parcel Service, which he joined in 1984 as a developer within the UPS Corporate Information Services Division. As regional director, he was responsible for managing and supporting the company's large East Region end-user population as well as the distributed IT infrastructure, which included two large data centers, a consolidated technical support call center, multiple geographically distributed branch offices, distribution centers, delivery centers and a national regional air cargo facility.

Norton has a Bachelor of Science in computer science from the University of Minnesota Institute of Technology.