



Executive Biography

Terence Ngai

Director, Cloud Solutions, Global Marketing
Hewlett-Packard Company



Terence Ngai is director of Cloud Solutions in the HP Global Marketing group. In this role, he is responsible for managing the development and execution of the pan-HP Cloud Solution marketing plan and go-to-market activities.

Previously, Ngai led the product marketing organization in the HP Inkjet Web Solutions group, responsible for delivering the industry-first HP ePrint solution for enterprise and consumer customers. He also led the strategy and portfolio planning function for HP Software, driving mergers and acquisitions, business planning, portfolio management and new business creation activities.

Earlier, Ngai was the business unit general manager of the HP OpenView Desktop and Software Management operation. He also held a variety of leadership roles in product management and research and development.

Prior to joining HP, Ngai was the senior group product manager of the Norton Utilities and desktop management products at Symantec.

Ngai has more than 20 years of experience in the enterprise software and hardware industry. He earned a Master of Business Administration from UCLA, Anderson School of Management, and master's and bachelor's degrees in electrical engineering from California State University, Northridge.