



Executive Biography

Saar Gillai

Senior Vice President, Products and Technology, Converged Cloud
Hewlett-Packard Company



Saar Gillai is senior vice president of HP Converged Cloud products and technology. In this role, he is responsible for driving the architecture, products, solutions, and delivery framework for the Converged Cloud portfolio.

Previously, Gillai was vice president and general manager of Cloud Networking, where he drove the development, marketing and sales of HP Networking products and solutions for the cloud. He also served as the chief technology officer of HP Networking, responsible for developing the technology, vision, and strategy for networking.

While at HP, Gillai has pioneered the technology vision and implementation for software defined networking in products such as HP Virtual Application Networks. He also created the Advanced Technology Group, which successfully incubated many innovative networking products. Gillai also played a key role in the integration of HP Networking into the HP Converged Infrastructure strategy.

Prior to joining HP, Gillai was senior vice president of Worldwide Products and Solutions for 3Com, where he was responsible for defining the company's roadmaps and long-term vision for product lines and solutions. Additionally, Gillai was a key architect in rebooting 3Com into the enterprise space and driving HP's acquisition of 3Com.

Additionally, Gillai spent seven years at Cisco Systems in a variety of leadership positions, including vice president of Engineering for the Wireless Networking business unit. He held key management positions in product development for the Desktop Switching business unit and the Multiservice Switching business unit, where he worked closely with major service providers on next-generation network architectures.