



Executive Biography

Ray Carlin

Vice President & General Manager
Retail Solutions Business Unit
Hewlett-Packard Company



Ray Carlin serves as vice president and general manager, Retail Solutions, HP based in Houston, TX. He is responsible for the global business unit (GBU) focused on the Retail Point of Sale and Digital Signage markets worldwide.

Prior to this role, Carlin was president and chief executive officer of StoreNext Retail Technologies L.L.C. and Executive Vice President Retalix USA, a leading provider of retail technology solutions to the grocery and convenience retail segments. Prior to his appointment in 2003 to lead StoreNext, Carlin was president and chief executive officer of Zaiq Technologies, a leading systems on-a-chip design company based in Woburn, Mass. In 2001, Zaiq was ranked 35th in the Inc. 500 list of fastest-growing private companies.

Carlin also served as president, Solutions Group, of Newton, Mass.-based Renaissance Worldwide Inc., a provider of integrated business and information technology consulting services.

He launched his career at NCR Corporation, where he held increasingly responsible positions over a span of 20 years including vice president, U.S. Retail Systems Division; vice president, Worldwide Industry Marketing, senior vice president, Americas Region. Earlier in his career Carlin was industry director for the grocery and convenience segments and also worked within the retail development organization where he led the development of the NCR2127 checkout system.

Carlin holds a bachelor's degree of business administration from Pace University in New York City.