



## Executive Biography

### **Paul H. Miller**

Vice President, Converged Data Center Infrastructure Marketing  
Hewlett-Packard Company

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Paul H. Miller is vice president of Marketing in HP Converged Data Center Infrastructure business unit. Under Miller's direction, the organization is responsible for Marketing for HP OneView, HP BladeSystems, and the ConvergedSystem and Converged Solutions portfolio.

Miller's team consists of product marketing and technical marketing for infrastructure management, blade infrastructure, and workload optimized solutions spanning, Big Data, Cloud, End User Computing, and Enterprise Applications. This organization provided the content and tools to help our customers and partners get the most out of their infrastructure and applications while optimizing IT operational efficiency and costs. This knowledge is packaged into turnkey engineered systems and solutions including Virtualization, SAP HANA, Hosted Desktop, Hybrid Cloud. In addition, HP OneView offers a revolutionary infrastructure management and automation platform for the next generation data center.

Previously, Miller was vice president of worldwide marketing for Enterprise Servers, Storage and Networking (ESSN) at HP, where he launched the HP Converged Infrastructure portfolio and strategy across multiple business units. He also served as vice president of Marketing for Industry Standard Servers (ISS) and HP BladeSystem, spearheading the marketing strategy for the fastest growing division in ESSN. Under Miller's leadership, HP extended its x86-based HP ProLiant market share leadership into new categories with HP's BladeSystem, Virtual Connect networking, and HP CloudSystem, which are cornerstones of the company's Converged Infrastructure strategy.

Miller has more than 20 years of experience in the high-tech industry, leading R&D, Product Management, Product Marketing and Alliances teams. Prior to joining HP, he held positions at IBM in engineering, software development, services, planning and strategy.

Miller earned a bachelor's degree in mechanical engineering from the University of Wisconsin and a master's degree in business administration from the University of California at Berkeley's Hass School of Business, with a dual emphasis in marketing and finance.