



Executive Biography

Kerry Bailey

Senior Vice President, Sales, HP Cloud
Hewlett-Packard Company



Kerry Bailey is senior vice president of Sales for HP Cloud. In this role, he is responsible for applying HP's natural advantages in scale and distribution to extend HP's customer and new market reach. Bailey joined HP in October 2013 and has more than 25 years of experience in the technology sector.

Prior to joining HP, Bailey was the senior vice president of Corporate and Business Development for Verizon Corporate. In this role, he was responsible for developing and implementing Verizon's global growth strategies in emerging areas of the IT industry.

Previously, Bailey was the president and chief executive officer for Terremark, a Verizon company, where he developed the business model and executed the reverse integration of all Verizon's data center, security and consulting services into Terremark to create a global growth platform to penetrate the adjacent market of IT services for Verizon.

Formerly, Bailey also worked with Verizon Business where he held a variety of roles including group president of Cloud Strategy and Services, senior vice president and chief marketing officer, senior vice president of Global Services, and vice president of Security Solutions.

Before joining Verizon Business, Bailey worked at Cybertrust as senior vice president of Global Services, where he was responsible for the development of product and service offerings, product management and IT development, and global operations. Cybertrust was acquired by Verizon Business in 2007.