



## Executive Biography

### **Franklin Grosvenor**

Vice President, Enterprise Mobility and Social Business Services,  
Enterprise Services  
Hewlett-Packard Company

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Franklin Grosvenor is vice president of Enterprise Mobility and Social Business Services for the Enterprise Services group at HP. In this role, he is responsible for development and delivery of application services, helping customers enable critical business processes and leverage social business solutions to drive significant improvement in productivity, collaboration and customer service.

Prior to joining HP, Grosvenor was vice president of Services Sales for SAP America, Inc., where he led a team responsible for serving SAP's Premier Customer Network accounts in the west region. Grosvenor also held other roles at SAP, including vice president of Custom Development and director of Service Sales for enterprise accounts in the west region.

Prior to working at SAP, Grosvenor was vice president of Operations at Consentry Networks, a venture-backed company focused on secure switching and network admission control solutions. In this role, Grosvenor was responsible for all field services, manufacturing, customer service, training and certification, and IT operations.

Prior to his roles at Consentry Networks, Grosvenor spent more than five years at Cisco Systems in supply chain and manufacturing leadership roles including senior director of Manufacturing Wireless Networking, senior director of electronics manufacturing services and original equipment manufacturer supplier management, head of Worldwide logistics and director of Supply Chain Strategy.

Throughout his career, Grosvenor also has held a variety of management and consulting roles at Accenture, Deloitte Consulting and Disney Consumer Products. He has a Master of Business Administration from Claremont Graduate University and a bachelor's degree in economics from Westmont College.