



Executive Biography

James Merritt

Senior Vice President and General Manager, Enterprise Group
Hewlett-Packard Asia Pacific and Japan



James (Jim) Merritt is senior vice president and general manager of HP Enterprise Group in Asia Pacific and Japan. Merritt is responsible for the development and delivery of server, networking and technology services solutions in the region.

Merritt's team delivers solutions that provide the foundation for HP's Converged Infrastructure, the company's strategy for next-generation data centers enabling clients to increase agility, lower costs of operations and drive innovation into their businesses.

Prior to joining HP, Merritt spent 13 years at Dell where he held a variety of global and regional management positions. In his most recent role, he was general manager of Dell's Global Sales Division, where he oversaw the delivery of Dell's enterprise solutions to corporate customers.

Merritt also spent 15 years with IBM, where he held positions in engineering, service management and product marketing. Before moving to Dell, Merritt was vice president of Worldwide Marketing and Strategy for the IBM Server Group.

Merritt holds a Bachelor of Science degree in Mechanical Engineering from the University of Florida and a Master in Business Administration from Georgia State University.