



Executive Biography

Dan Baigent

Senior Director, Business Development, Cloud Services
Hewlett-Packard Company



Dan Baigent is senior director of Business Development for HP Cloud Services. In this role, he is responsible for HP Cloud Services solution partners, strategic partners and business strategies.

Baigent joined HP in 2010 as senior director of Strategic Alliances for HP Corporate Development, managing the HP-Intel relationship. Prior to HP, Baigent worked for Sun Microsystems, a division of Oracle, where he was senior director for Strategic Alliances, responsible for a variety of partnerships including Dell, HP, IBM and Oracle. While at Sun, Baigent worked as director of Engineering for Desktop Software, technical portfolio manager for Corporate Development, and western regional systems engineering manager for JavaSoft.

Baigent started his career as a software developer for McDonnell-Douglas and holds a degree in business administration, with a concentration in marketing and a minor in cybernetic systems. Baigent is also co-inventor of several 3-D desktop patents.