



## News Advisory

# HP Extends Enterprise Cloud Services to Government Agencies

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PALO ALTO, Calif., April 11, 2012 - HP Enterprise Services today announced that [HP Enterprise Cloud Services \(ECS\)–Compute](#) has been expanded to federal, state and local government agencies in the United States to improve agility and responsiveness to rapidly changing business needs by eliminating excess capacity while reducing the cost of IT infrastructure resources.

In 2011, the U.S. Government Chief Information Officer issued the Federal Cloud Computing Strategy and the Cloud First Policy, which require agencies to evaluate safe, secure cloud computing options before making any new investments. Specifically designed for government clients, HP ECS–Compute for U.S. Public Sector helps agencies implement their Cloud First strategies while providing economic, security and reliability benefits.

HP ECS–Compute for U.S. Public Sector also provides state, local and education organizations with increased flexibility and agility to meet growing citizen and student demands for services.

The new offering supports mission-critical applications and processes in an efficient and flexible consumption model, eliminating excess capacity investments in equipment and facilities needed to meet periodic demands. With integrated server, storage, network and security resources, governments can adjust IT capacity to address unique mission challenges and meet fast changing demands by paying only for what they need.

This cloud infrastructure as a service (IaaS) allows new services to be deployed quickly, eliminating the usual lead time of ordering, installing, and imaging required to bring an application server online. When servers are no longer required, the client releases them back to HP, reducing the cost of IT infrastructure resources and shifting resources from operations to innovation.

HP ECS–Compute for U.S. Public Sector provides government clients with convenient, on-demand network access to a pool of computing resources with minimal management effort or provider interaction. The service was designed

specifically to meet moderate baseline security and privacy controls for the Federal Information Security Management Act (FISMA) and Federal Risk and Authorization Management Program (FedRAMP).

This enterprise-class cloud computing service provides both on-demand and reservation-based consumption models, physical and virtual server support and in-country hosting within a certified HP data center.

Additionally, HP services such as the [HP Enterprise Cloud Services Portal](#) allow convenient management of the cloud environment by providing full operational visibility into performance, availability, and configurations through a secured web-based interface.

“CIOs struggle with legacy IT systems and processes that are slow to respond when agencies need to cost effectively innovate and quickly respond to dynamic market pressures,” said Marilyn Crouther, senior vice president and general manager, U.S. Public Sector, HP Enterprise Services. “ECS–Compute allows federal, state and local governments to reduce operating costs and align IT capacity to meet timely mission demands.”

HP’s breadth of experience in the public sector, coupled with its expertise in securely integrating and managing complex IT systems and processes while ensuring citizen privacy, makes it uniquely qualified to transition government clients to secure HP cloud services.

Running on an [HP Converged Infrastructure](#), HP ECS–Compute for U.S. Public Sector improves application availability by pooling hardware and software resources to meet business needs.

More information about this expanded offering is available at [www.hp.com/government/ECS-Compute](http://www.hp.com/government/ECS-Compute). Additional information about HP’s ECS–Compute service is available at <http://www.hp.com/enterprise/cloud>.

HP’s premier client event, [HP Discover](#), takes place June 4-7 in Las Vegas.

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