



Executive Biography

Joe Lee

Vice President, Alliances and Partnerships, Cloud Services
Hewlett-Packard Company



Joe Lee is vice president of Alliances and Partnerships for [HP Cloud Services](#). In this role, he leads strategic alliances, partnerships and business development for HP Cloud Services. He also helps to drive the overall go-to-market efforts for HP's public cloud offering.

Previously, Lee managed several of HP's most complex and critical corporate alliances, including those with AMD, ARM, Google and Intel. In this pan-HP role, he led corporate and business unit partnership strategies and negotiated several commercial contracts worth more than \$1 billion.

Before joining HP in 2003, Lee held marketing, product and strategy positions at Bain & Company, IBM, New Focus and several Series A-funded start-ups. He holds an engineering degree from Caltech and a master's degree in business administration from Stanford.