



HP 3PAR StoreServ 7000 Storage

Brocade

“Mid-size companies require the same levels of reliability and performance found in the world’s largest and most demanding data centers to support their critical business applications and virtualized environments. Brocade’s market leading Fibre Channel storage networking solutions, combined with HP 3PAR StoreServ 7000 Storage, enables mid-range customers to build their data centers with the world’s most resilient, scalable, and agile storage infrastructure.

- Jason Nolet, Vice President, Data Center Networking Group, Brocade

Citrix

“Citrix and HP collaborate on multiple fronts to deliver integrated, affordable market-leading solutions for businesses. These solutions will transform the workplace by powering mobile workstyles delivered via cloud services to achieve greater employee productivity, increased security and improved IT ROI. The introduction of the HP 3PAR StoreServ 7000 with hardware enabled thin technologies will enable customers to deploy affordable and efficient storage that grows as needed to power our combined Citrix and HP solutions.”

- Krishna Subramanian, VP Marketing & Partner Engagement, Citrix

Emulex

“Emulex works closely with HP to deliver innovative solutions that meet the performance and flexibility demands of today and tomorrow’s virtualized environments. HP 3PAR StoreServ Storage, including the new midrange StoreServ 7000, and Emulex converged networking solutions combine to address both the storage and network throughput issues that limit virtual machine (VM) density. Emulex’s Fibre Channel Host Bus Adapters (HBAs) and Converged Network Adapters (CNAs) are interoperable with all of 3PAR’s storage solutions, including the latest 3PAR StoreServ 7000 products.”

- Shaun Walsh, Senior Vice President of Marketing and Corporate Development, Emulex

MEDITECH

“HP’s StoreServ 7000 product brings a new level of simplicity and affordability to our Tier 1 storage functionality,” says Mike Belkner, MEDITECH Associate Vice President of Advanced Technology. “It will help our customers to reduce the complexity, cost, and time to deploy storage solutions as part of their MEDITECH implementations.”

Microsoft

“Windows Server 2012 introduces groundbreaking advances in virtualization with Hyper-V, as well as innovation in storage technology for businesses of all sizes,” said Michael Park, Corporate Vice President, Server and Tools Marketing, Microsoft. “HP’s release of the HP 3PAR StoreServ 7000 expands the reach of the 3PAR product family from the mid-range through Enterprise product segments. With the advancements in Windows Server 2012 and HP’s 3PAR StoreServ, Microsoft and HP are helping customers deploy scalable and agile solutions for virtualization and private cloud computing.”

Quantum

“Quantum & HP have a rich history of bringing the StorNext software to market leveraging the latest in enterprise technologies. HP’s 3PAR StoreServ 7000 storage enables a new level of simplicity to our Tier 1 storage functionality, driving down the complexity and time to deploy Quantum StorNext with storage. Our customers can now benefit from enterprise class solutions without the need for dedicated storage administrators.”

- Peter Prinos, Senior Director Global Alliances, Quantum Corporation

QLogic

“QLogic has been a long-time storage networking partner with HP and its HP 3PAR StoreServ storage solutions. With industry-leading 10Gb Ethernet CNAs and the world’s largest installed base of Fibre Channel HBAs, QLogic’s high-performance networking solutions combined with the new HP 3PAR StoreServ 7000 provides customers a compelling storage architecture that scales from mid-range to high-end and provides a common set of data services that delivers efficient, effortless, high performance storage that is ideal for virtualized and private cloud environments.”

- Amit Vashi, Vice President of Marketing, Host Solutions Group, QLogic

SAS

“SAS is excited that long-time partner HP has enabled enterprise class storage functionality and performance at midrange storage prices. With today’s tighter budgets, having HP 3PAR StoreServ Storage at these price points enable SAS customers to focus greater resources on enabling Big Data initiatives, leveraging SAS technologies on HP equipment.”

- Craig Rubendall, SAS Senior Director of Research and Development.

Veeam

“Our customers have spoken and they love using Veeam on HP Storage. Veeam is committed to supporting the HP 3PAR StoreServ 7000 platform with Veeam Explorer for SAN Snapshots. Deploying virtualization and Veeam on this new platform will increase availability and drive down the complexity of a powerful, easy-to-use and affordable data protection solution for mid-market companies.”

- Rick Hoffman, Vice President of Worldwide Alliances & Channels at Veeam Software

VMware

“We are pleased to see HP 3PAR extending its storage innovations into the midmarket. VMware and HP have been strategic partners for more than a decade, and we share a vision of helping our customers transform and optimize their IT infrastructure. Storage plays an important role in the software-defined datacenter, and we will continue to work closely with HP on integration efforts and solution development. The recently announced HP Converged Cloud portfolio with new solutions for VMware vCloud® Suite 5.1 can provide efficiency, resiliency and performance benefits to our joint customers.”

- Gary Green, Vice President, Global Strategic Alliances, VMware

HP StoreAll Storage

Agfa

“HP StoreAll Storage is designed for solutions such as Agfa HealthCare’s ICISTM vendor- and PACS-neutral VNA. HP StoreAll’s massive, modular scalability with centralized management and comprehensive data services enables imaging data from multi-disciplinary, multi-media imaging systems and disparate hospital PACS to be economically stored via ICISTM services. Together, our products are the solution for today’s and tomorrow’s healthcare data center for complex, multi-site, and multi-facility healthcare organizations.”

- Lenny J. Reznik, Director of Enterprise Imaging Information North America, Agfa HealthCare

CommVault

“Faced with massive data growth, tight IT budgets and stringent corporate compliance requirements, organizations are looking for information management solutions that can cut cost, complexity and risks. CommVault Simpana with OnePass technology integrates backup, archive and reporting in a single step with HP StoreAll to modernize data protection and deliver zero-footprint archiving, making long-term retention practical and affordable.”

- Jeff Echols, Senior Director of Product Marketing and Business Development, CommVault

HP Autonomy

“In a rapidly changing business climate and explosive data growth, understanding the value of information and using it intelligently enables enterprises to gain competitive advantage. HP Autonomy, the market leader in meaning based computing and HP StoreAll, leading hyperscale storage, bring real time to big data. This powerful combination enables organizations to understand the meaning of big data, filter and find fresh information orders of magnitude faster, and implement comprehensive governance policies.”

- Jeff Veis, Vice President IM Marketing, Autonomy, an HP Company

iTernity –

“Increasing digitization and internal regulations have created new requirements for handling long term retention of important business information. HP StoreAll Storage with its modular, hyper scalable and robust set of data archive services is a perfect complement to iTernity iCAS. The combination delivers customers a new level of simplicity, integration and secure long term persistence of information assets across many enterprise business applications.”

- Niko Hensler, CEO, iTernity

Symantec

“In a rapidly expanding digital world, customers are looking for an intelligent information governance platform to better Store, Manage and Discover their corporate data. The abilities to consistently implement corporate governance policies, efficiently discover information and seamlessly grow archive infrastructure to support new data sources are key for modern enterprises. HP StoreAll Storage, with its scalable yet easy-to-manage storage, rich data retention services and ability to rapidly find information regardless of the size of the archive, provides a robust information archive platform for Symantec Enterprise Vault customers.”

- Greg Muscarella, Sr. Director, Information Intelligence Group Product Management, Symantec

HP StoreOnce Backup

HP Autonomy

“Facing immense challenges including explosive data growth, stringent compliance requirements, and distributed remote workforces, IT organizations are under tremendous pressure to improve storage cost, performance and efficiency of their current data protection infrastructure. To them having a simple, scalable, and high performing data protection solution is more important than ever. HP’s data protection solutions powered by HP Data Protector software and HP StoreOnce Backup systems offers the industry’s first and only federated deduplication approach that delivers tremendous flexibility and seamless data protection especially in large, complex, distributed and virtual IT environments.”

- Jeff Veis, Vice President IM Marketing, Autonomy, an HP Company