



Executive Biography

David Scott

Senior Vice President and General Manager, Storage
Hewlett-Packard Company



David Scott is senior vice president and general manager of HP Storage. In this role, he is responsible for the long-term growth and profitability of the company's \$4 billion storage technology business.

Prior to joining HP, Scott was president and chief executive officer of 3PAR. He led this company from an early-stage enterprise storage company through the company's successful Initial Public Offering on the New York Stock Exchange in November 2007. Under his guidance, 3PAR defined and introduced Utility Storage, a new category of storage designed for utility and cloud computing. During his tenure, 3PAR expanded a high-profile and satisfied customer base in large- and medium-sized enterprises, government agencies, and service providers. At the same time, 3PAR expanded research and development operations into Northern Ireland and developed sales operations globally in Asia Pacific, Europe, Japan, South Africa, United Kingdom, and the United States.

Scott has 27 years of experience in the enterprise storage, software, and server market. He was previously the general manager of the HP XP enterprise storage business in its Network Storage Solutions organization. In the 21 months from its introduction in May 1999, this business generated more than \$1 billion in sales, leading HP to move from sixth to third place in the external storage market as reported by IDC.

Prior to this role, Scott held various marketing, business strategy, sales and systems engineering positions in the HP HP9000 enterprise server, HP-UX software and HP enterprise storage businesses both in the United States and the UK.

Scott holds a bachelor's degree with Honors in Computer Science and Mathematics from Bristol University in the UK.