VIENNA, Nov. 30, 2011 – HP today introduced the first comprehensive certification portfolio for IT professionals, encompassing the design and deployment of HP Cloud Solutions including business alignment, infrastructure, software and provisioning skills.

IT professionals need to extend their skills on both a technical and business level. Other industry certification programs that focus solely on specific IT segments, such as networking or storage, fall short of meeting IT’s current requirements to implement broad, multifaceted cloud or virtualization projects.

The expanded HP ExpertONE Converged Infrastructure certification portfolio enables IT professionals to gain hands-on experience and knowledge across the cloud technology spectrum. Further, the certifications develop business skills to align cloud projects with organizational goals, reducing operational risks that can result from oversights in architecture design and project execution.

With the unique combination of business and technical training, HP certifications ensure that organizations can tap the right experts for their IT projects, removing a critical barrier to enterprise innovation, and enabling better return on IT investments.

In addition, HP ExpertONE has extended its global delivery options to include an expanded learning partner channel, a new academic program with certification curriculum, and an HP-branded line of self-study guides. Customers, partners and IT professionals worldwide can now maximize investments to develop cloud and Converged Infrastructure skills through standard or customized training, delivered where they need it, in the format they choose.

“Customers need IT resources with the skills and experience to implement cloud computing for enterprise innovation,” said Susan Underhill, vice president, Global Certification and Learning, HP. “ExpertONE closes the
IT skills gap with the first certifications to span the enterprise as well as technical issues, developing professionals with deep, broad expertise for designing and deploying cloud solutions.”

**HP ExpertONE cloud certifications**

HP ExpertONE cloud certifications enable IT staff to deliver and execute solid strategies and comprehensive designs to maximize technology investments. With HP-certified cloud experts on their staff, IT organizations can easily transform their legacy data centers for cloud computing to speed alignment with business goals.

The new certifications added to the HP ExpertONE Converged Infrastructure program focus on HP CloudSystem. HP CloudSystem is an integrated and open platform for building and managing services across private, public and hybrid cloud environments.

— **HP Accredited Solutions Expert (ASE) Cloud Architect** certification allows professionals to identify, position and tailor customer solutions based on HP CloudSystem.

— **HP ASE Cloud Integrator** certification enables professionals to build, install and integrate IT-focused cloud solutions based on HP Cloud Service Automation for Matrix and provisioning software for cloud services.

— **HP Master ASE – Cloud Integrator** certification enables professionals to build, install and integrate hybrid enterprise and service provider cloud solutions based on HP CloudSystem and HP Converged Infrastructure.

**Global delivery through partners**

HP also is enabling IT professionals to access standard and customized learning solutions through a network of global partners. The first HP ExpertONE Learning Solutions Partners are CompetenC Solutions, Global Knowledge, INDC, Next Step Learning and Training Partners – five of the industry’s largest independent commercial training organizations.

In addition, **Connect**, HP’s global business technology user community, is offering member benefit rates for HP training available through HP.
ExpertONE partners CompetenC Solutions and Next Step Learning.

**Global delivery through academic institutions and self-study guides**

HP Institute offers two- and four-year academic programs an HP ExpertONE certification curriculum that combines business acumen with a solid understanding of HP and multivendor technology solutions delivered in a familiar semester format.

HP Press program enables individuals to pursue self-directed learning to gain knowledge and expertise for certifications. HP ExpertONE certification courses will be available through traditional and online bookstores as well as the HP Press Marketplace.


**About HP**

HP creates new possibilities for technology to have a meaningful impact on people, businesses, governments and society. The world’s largest technology company, HP brings together a portfolio that spans printing, personal computing, software, services and IT infrastructure at the convergence of the cloud and connectivity, creating seamless, secure, context-aware experiences for a connected world. More information about HP (NYSE: HPQ) is available at [http://www.hp.com](http://www.hp.com).

This news release contains forward-looking statements that involve risks, uncertainties and assumptions. If such risks or uncertainties materialize or such assumptions prove incorrect, the results of HP and its consolidated subsidiaries could differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to statements of the plans, strategies and objectives of management for future operations, including execution of growth strategies, transformation initiatives and restructuring plans; any statements regarding expected development, performance or market share relating to products and services; any statements of expectation or belief; and any statements of assumptions underlying any of the foregoing. Risks, uncertainties and assumptions include macroeconomic and geopolitical trends and events; the competitive pressures faced by HP’s businesses; the development and transition of new products and services (and the enhancement of existing products and services) to meet customer needs and respond to emerging technological trends; the execution and performance of contracts by HP and its customers, suppliers and partners; the protection of HP’s intellectual property assets, including intellectual property licensed from third parties; integration and other risks associated with business combination and investment transactions; the hiring and retention of key employees; expectations and assumptions relating to the execution and timing of growth strategies, transformation initiatives and restructuring plans; the resolution of pending investigations, claims and disputes; and other risks that are described in HP’s Quarterly Report on Form 10-Q for the fiscal quarter ended July 31, 2011 and HP’s other filings with the Securities and Exchange Commission, including but not limited to HP’s Annual Report on Form 10-K for the fiscal year ended October 31, 2010. HP assumes no obligation...
and does not intend to update these forward-looking statements.

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