



HP Financial Services

[HP Financial Services](#) is the leasing and life cycle asset management services division of HP, offering a full range of financial services solutions. The organization traces its roots back more than two decades.

HP Financial Services offers [total financing solutions](#) for small and midsize businesses (SMBs) that make it easy and economical for them to deploy world-class technology in ways that meet their business needs. HP Financial Services also helps them manage the risk of dealing with older or surplus IT equipment.

HP Financial Services is the second-largest captive IT leasing company in the world. Its world headquarters and regional offices for the Americas are located in Murray Hill, N.J. The company also maintains regional headquarters in Dublin, Ireland, and Sydney, Australia.

Global life cycle and portfolio management solutions

HP Financial Services develops financial solutions that enhance the ability of SMBs to deploy IT infrastructures that meets their needs today – and into the future.

As an asset management services company, HP Financial Services helps customers intelligently and economically manage their business technology investments across the full IT portfolio – from planning and acquiring technology, to replacing and retiring it. Additionally, the [HP Financial Services Channel Partner Program](#) offers one-stop financing solutions that provide authorized channel partners with comprehensive financing solutions for their customers' IT environments.

HP Financial Services customers range from small businesses to the largest global enterprises as well as local, regional and national government agencies around the world. Customers include Aetna, Atlantic Health Systems, Coronation Dental Specialty Group (Canada), iSOFT Group (Australia), Maritz Inc., Metro Health, Mitel Networks Corp., Omnicom Group, Rockwell Collins, Sanyo, Secured Digital Storage Corp. and Shinhan Bank (Korea).

Leasing provides SMBs with flexibility and makes it easy for them to migrate to newer generations of technology. There's typically no substantial upfront payment, so customers preserve working capital and can allocate it to other projects.

HP Financial Services manages the entire life cycle process and can provide technology refreshes at appropriate intervals during the lease. The company also

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offers sale-leaseback capabilities.

Certified asset disposition capabilities

HP Financial Services offers global asset disposition services to manage retirement of companies' IT assets in an environmentally sound fashion. HP Financial Services also offers industry-standard software and processes to overwrite disk drives and help safeguard data that may reside on drives or in memory.

IDC, a leading provider of global IT research and advice, has recognized HP as a certified IT Asset Disposal vendor, noting that customers can have confidence in the company's ability to safely and securely decommission IT assets they no longer need – whether made by HP or another manufacturer.

While IDC's certification process only considered U.S. operations, HP offers comparable capabilities worldwide.

More information about HP Financial Services is available at www.hp.com/hpfinancialservices.

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