

MIKE HUMKE Vice President, Public Sector HP Solution Partners Organization – Americas

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Michael Humke is vice president of public sector programs and development for the Solution Partners Organization – Americas at HP, where he leads the strategic planning efforts to identify and promote products, solutions and programs that best meet the needs of the public sector market and partner community.

Since joining the company in 1998, Humke has lead HP's effort to develop solutions and programs for the North American public sector market in addition to the worldwide health and life sciences market.

Humke places major emphasis on developing solutions that maximize IT spending and focuses on addressing many of the top public sector needs in today's market and working with the public sector partner community to develop solutions that help them maximize the entire HP portfolio for their customer base.

Prior to joining HP, Humke spent more than 25 years in public sector and commercial sales and marketing, holding several executive positions with Lexmark International, Apple Computer and IBM.