



JOE BOTTAZZI
Vice President and General Manager
Americas Technology Services

HEWLETT-PACKARD COMPANY

Joe Bottazzi is vice president and general manager of the Technology Services and Pursuit Organization for the Americas region at HP. This is a multibillion dollar business that includes the United States, Canada and Latin America/Caribbean regions.

Bottazzi's responsibilities span the entire services go-to-market value chain including marketing, sales, customer solution development, service delivery and account development. He is focused on driving growth while attaining exceptional total customer satisfaction by adding value to HP's clients' businesses through innovative solutions.

Additional responsibilities include balanced performance across the Services portfolio, the growth and development of Technology Services employees, partnering with alliance and channel partners to deliver total solutions, and the implementation of tools and processes that enable world-class support and services.

Previously, Bottazzi served as vice president of the HP Services U.S. Pursuit Organization, where he drove the profitable growth of the Technology Services business in the United States. He also has served as director and general manager for HP Services in the northeast United States and has held a range of other sales and marketing management positions within the company.

Bottazzi holds a Bachelor of Science degree in marketing from Glassboro State College and a Master of Business Administration-Finance from Fordham University.