



HP SAN Readiness Assessment for Server Virtualization

Overview

As organizations increasingly invest on virtual infrastructures, there is a growing need to accelerate the successful implementations of virtualization technologies. [HP SAN Readiness Assessment for Server Virtualization](#) helps customers significantly reduce total cost of ownership by assessing the virtualization architecture and laying out a roadmap for all parts of the storage infrastructure.

When organizations prepare for a deployment of a virtualization solution, they often look only at the server impact of virtualization without taking into consideration the impact on storage and backup network. Since most of failed virtualization deployments are attributed to inadequate planning and analysis, a comprehensive plan is critical to all organizations moving from a physical to a virtual server environment.

“When it comes to virtualization, organizations are primarily concerned not about whether they should implement it, but how they will successfully deploy it,” said Alan Wilson, vice president, Solutions Infrastructure Practice, Technology Services, HP. “HP SAN Readiness Assessment for Server Virtualization offers a strategic approach to understanding the complete technology environment and planning for a successful deployment of virtualization.”

Complete virtualization capabilities

This new service provides a deep assessment of all aspects of virtualization as it applies to storage through a series of reviews and reports:

- The [virtualization review and workshop](#) explores customers’ overall virtualization goals, level of virtualization expertise, and the capabilities or limitations of their existing SAN environments.
- The [inventory analysis and performance review](#) produces a baseline report for the current-state environment using a combination of storage resource management reports, automated tools and manual methods.
- The [storage readiness report](#) is a customized report summarizing the analysis performed combined with recommendations highlighting the differential between the current and future environments.

HP consultants then work with customers to align the next steps required to achieve their virtualization goals and reach their return on investment targets.

With the new HP SAN Readiness Assessment for Server Virtualization, HP now offers inclusive, end-to-end virtualization services – from assessment to planning, return on investment services, design, implementation, management, support and outsourcing –

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supporting all major virtualization platforms.

HP SAN Readiness Assessment for Server Virtualization is available worldwide through HP Technology Services. Pricing starts at \$18,500.⁽¹⁾

⁽¹⁾ Estimated U.S. street price. Actual price may vary.

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