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FOR IMMEDIATE RELEASE: 8:00 A.M. EASTERN TIME, TUESDAY, MARCH 10, 2009

EDS, an HP Company, Offers Flexible Sourcing Choices to Help Enterprises Contain Costs, Capital

PLANO, Texas – EDS, an HP company, today announced an enhanced set of services that use flexible pricing and tiered levels of service to contain costs and use less capital while laying the groundwork to emerge more competitive when the economy recovers.

"Clients need to contain costs and protect capital," said Jeff Womack, vice president of Product Marketing at EDS, an HP company. "In response to market conditions, EDS is one of the only global service providers to offer clients more buying options with greater visibility and control over expenses."

Applications Management Services help clients prioritize technology investments

EDS Applications Management Services now offer new pricing options for tiered levels of service to give clients more control over costs while meeting the needs of the business. This flexible pricing enables clients to choose higher service levels for critical applications and lower service levels for less-strategic applications. Prices for these scalable services are predictable and provide variable components based on client needs. The unique pricing accompanies a full range of support services that are available for selected applications or the client's entire applications portfolio. This innovative approach to managing services maximizes applications business value and reduces overall applications maintenance costs by up to 40 percent.

Enhanced EDS Managed Services improve infrastructure efficiency

The enhanced suite of [EDS Managed Services](#) provides a variety of sourcing choices that help clients reduce costs, improve services efficiencies and increase competitive advantage. These offerings deliver modular, standard packages with predictable pricing and rapid implementation for a faster return on investment. By augmenting current assets and resources, these scalable offerings also help clients conserve capital. A selection of EDS Managed Services includes:

- Server and storage operations: Offers 24/7 remote monitoring and support services using service management best practices and methodologies across multi-vendor environments.

- Service desk: Augments in-house support with a proactive help desk for the client's full hardware and software environment; a cost-effective alternative to traditional onsite help desk services.

- Flexible computing: Offers fast access to compute power as a component of EDS' innovative Adaptive Infrastructure as a Service; clients pay only for what is used.

- Managed messaging: Delivers improved availability, security and compliance with predictable monthly costs for a scalable managed Microsoft® Exchange service.

The enhanced applications and infrastructure services leverage EDS' vast global delivery system, which includes cost-effective [Best Shore](#)® resources, as well as consistent best practices, tools and methodologies.

About EDS

EDS, an HP company, is a leading global technology services provider, delivering business solutions to its clients. EDS founded the information technology outsourcing industry nearly 50 years ago. Today, EDS delivers a broad portfolio of information technology, applications and business process outsourcing services to clients in the manufacturing, financial services, healthcare, communications, energy, transportation, and consumer and retail industries, and to governments around the world.

About HP

HP, the world's largest technology company, simplifies the technology experience for consumers and businesses with a portfolio that spans printing, personal computing, software, services and IT infrastructure. More information about HP (NYSE: HPQ) is available at http://www.hp.com/.