



HP Solutions Business Partner Accreditation, Certification and Test Program

Overview

The HP Solutions Business Partner Accreditation, Certification and Test (ACT) Program is a complete, HP-certified, go-to-market program that accredits partners and certifies solutions, giving customers confidence in the quality and feature richness of solutions, while reducing development time and support costs for developer partners.

As the first company in the industry to offer a complete accreditation, certification and test program, HP ensures for its customers that its partners' internal processes are accredited using proven, stringent criteria, and that partner solution applications have been tested by HP and certified to work with HP devices, HP software solutions and with selected Gold and Platinum partner solutions. Partners in the program are recognized as being able to demonstrate consistent, high-quality delivery of solutions built on HP's software development kits and the HP Open Extensibility Platform.

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The ACT Program is an extension of the HP Solutions Business Partner Program, which is designed to give customers access to the newest imaging and printing partner technologies to help optimize their infrastructure, manage their environment and improve business workflows. Enterprise customers have the option to buy certified Gold and Platinum partner solutions and related services directly from HP.

The ACT Program gives customers the confidence that the partner's internal development and support processes have been accredited by HP's experts and that HP has put the solution through rigorous certification testing. HP's certification testing ensures smooth integration into the customer's environment by testing interoperability with HP devices, HP software, and other selected certified applications.

The new program consists of three phases: eligibility and accreditation, design assessment and testing, and grant of the certification. For partners, the ACT Program lowers support and development costs, ensures the partner's solution takes full advantage of the capabilities of HP's devices and increases credibility with customers.

Accredited partners

The 10 partners accredited by HP at the program's introduction in April 2008 are: Assentis, Capella Technologies, Captaris, Equitrac, Jetmobile, Kofax, MPI, Omtool, Pharos Systems and ReadSoft. These

companies have completed HP's accreditation phase and are acknowledged by HP as having high-quality internal development and support processes.

Accredited Solutions
Business Partner
Tested and Certified Solution



Certified solutions

At launch, 14 certified solutions will be available from accredited partners Capella, Jetmobile, Kofax, MPI and Pharos Systems. Certification designates these offerings as

high-quality solutions built on HP's software development kits and the HP Open Extensibility Platform. These certified solutions have been rigorously tested to work with HP devices, HP software and with selected Gold and Platinum partner solutions.

**Accredited Solutions
Business Partner**



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