



## Paul Miller

Vice President of Marketing, Enterprise Storage and Servers

### **Hewlett-Packard Company**

Paul Miller is the vice president of marketing for the Enterprise Storage and Servers (ESS) business unit at HP. Under Miller's direction, the ESS marketing organization is responsible for promoting HP's industry-leading storage and servers worldwide. Miller and his team are also responsible for driving the evolution of HP's Adaptive Infrastructure vision.

Previously, Miller served as vice president of marketing for Industry Standard Servers (ISS) and HP BladeSystem, spearheading the marketing strategy for the fastest growing business unit in ESS. Under Miller's leadership, ISS extended HP's x86 ProLiant business with leading innovations and go-to-market campaigns. Miller played an important role in unifying and driving the growth of HP's bladed architectures, which are a cornerstone of the company's Adaptive Infrastructure strategy.

Miller has more than 20 years of experience in the high tech industry. Prior to joining Compaq/HP, he held positions at IBM in mechanical engineering, software development, sales, management, planning and strategy.

Miller earned a bachelor's degree in mechanical engineering from the University of Wisconsin, and a master's degree in business administration from the University of California at Berkeley's Hass School of Business, with a dual emphasis on marketing and finance.

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