



## New HP Quality Management Solutions Help IT Rapidly Deliver Quality Applications to Meet Business Needs

LAS VEGAS, June 18, 2007 – HP today unveiled major new software releases and services to help accelerate the delivery of high-performing, quality business applications to drive better business outcomes.

New versions of HP Quality Center software and HP LoadRunner software and new Quality Factory services help IT organizations ensure that the applications that support business processes, such as enterprise resource planning systems, precisely meet the functional, performance and quality requirements of the business.

### Editorial contacts:

Jean Kondo, HP  
+1 650 603 5441  
jean.kondo@hp.com

Kristin Harlan, HP  
+ 1 650 857 8467  
Kristin.harlan@hp.com

HP Media Hotline  
+1 866 266 7272  
pr@hp.com  
www.hp.com/go/newsroom

Hewlett-Packard Company  
3000 Hanover Street  
Palo Alto, CA 94304  
www.hp.com

To be competitive, IT groups must be able to rapidly change or add new applications to support required business processes. Movement to service-oriented architecture (SOA) and composite applications, migration to rich Internet applications (Web 2.0), and deployment and upgrades of business applications such as Oracle and SAP are happening at a greater rate. In addition, IT organizations are adopting new processes such as “agile methods” to deliver services to the business more rapidly.

“At Starwood Hotels and Resorts, with thousands of people accessing our reservation systems simultaneously throughout the day across the globe, it is critical for our IT organization to make sure that the applications we put into production work and work well,” said Dave Harrison, director, IT Software Quality Assurance, Starwood Hotels and Resorts. “We’re constantly aware of the need for the business to be agile, and HP Quality Center and HP LoadRunner help us respond quickly to requests to enhance the business through technology solutions.”

The new versions of HP Quality Center 9.2 and HP LoadRunner 9.0 help customers:

- Align business requirements with quality processes with the first ever requirements and quality management software in a single enterprise system. This platform offers advanced capabilities such as three-way traceability, which enables customers to track top-down, from business requirements to functional requirements through to defects, as well as bottom-up, from a defect to all the business requirements it affects, and across iterative test cycles to support agile methodologies;
- Plan an end-to-end quality lifecycle instead of just testing at the end, and optimize for fast, iterative agile testing methods while taking a risk-based, business priority-driven view of quality management. New offerings include integrated risk-based testing to help prioritize tests of processes that pose the greatest risk to the business, and test cycle management, which provides a focus on timing to help keep quality management processes on pace;

- Address the major shift in the way IT will deliver applications over the Internet with out-of-the-box support for performance testing of new technologies, including Web 2.0 (AJAX), SOA and Microsoft Remote Desktop Protocol in HP LoadRunner; and
- Accelerate execution by focusing on efficiency and improved cycle times by helping quality teams become productive quickly. Offerings include functional and business process testing accelerators for SAP applications as well as a partner program, which provides HP partners with the ability to develop test accelerators for HP Quality Center and HP Performance Center to support additional platforms, applications and environments.

“As a leading provider of automated workflow management solutions for the healthcare industry, optimizing the quality and performance of our software is key to the success of our business,” said Suzanne Blanda, director, Quality Assurance, TeleTracking Technologies, Inc. “HP LoadRunner 9.0 helped us eliminate over 90 percent of manual scripting work used for performance testing. HP LoadRunner significantly improved our understanding of how our applications are performing under high data volumes prior to releasing to our customers.”

Complementing the new releases, the new HP Quality Factory Services provide IT organizations with an end-to-end application quality management solution. These help IT create a “factory” model of collaboration and sharing based on processes and best practices to simplify, standardize and optimize the application lifecycle. This results in improving quality, performance and management while cutting costs by 25-100 percent. In addition, they help IT organizations improve data and metrics collection by up to 90 percent, project tracking by up to 100 percent, productivity by more than 200 percent, and process compliance by more than 80 percent. HP Quality Factory Services include:

- Environment Provisioning for dynamic project provisioning in minutes, instead of weeks, asset re-use and recovery and improved resource sharing for standard work environments.
- Process Definition and Improvement for predictability in project execution. This includes quality strategy, planning, definition and implementation based on the Capability Maturity Model Integration (CMMI) and IT Infrastructure Library (ITIL) v3 compliant processes as well as applications outsourcing processes based on industry standards for better management of outsourcing engagements.
- Quality Assurance, Testing, Validation and Verification for reliable products and reduced risk and cost.
- Integration of operations requirements for application deployment into the requirements gathering and design phase. This enables governance of the lifecycle with reviews and milestones for the entire end-to-end process.

“To support business agility, enterprises must make sure that business processes can be implemented or updated rapidly – with confidence that they will function and perform as the business requires,” said Jonathan Rende, vice president of products, Software, HP. “Our latest iteration of quality management solutions takes us one step further in helping our customers rapidly deliver critical business applications that precisely meet the needs of the business.”

A paper on what is new in HP Quality Management is available at [www.hp.com/go/qualitymanagement](http://www.hp.com/go/qualitymanagement).

### **About HP**

HP focuses on simplifying technology experiences for all of its customers – from individual consumers to the largest businesses. With a portfolio that spans printing, personal computing, software, services and IT infrastructure, HP is among the world's largest IT companies, with revenue totaling \$97.1 billion for the four fiscal quarters ended April 30, 2007. More information about HP (NYSE: HPQ) is available at [www.hp.com](http://www.hp.com).

Note to editors: More news from HP, including links to RSS feeds, is available at [www.hp.com/hpinfo/newsroom/](http://www.hp.com/hpinfo/newsroom/).

This news release contains forward-looking statements that involve risks, uncertainties and assumptions. If such risks or uncertainties materialize or such assumptions prove incorrect, the results of HP and its consolidated subsidiaries could differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to statements of the plans, strategies and objectives of management for future operations; any statements concerning expected development, performance or market share relating to products and services; anticipated operational and financial results; any statements of expectation or belief; and any statements of assumptions underlying any of the foregoing. Risks, uncertainties and assumptions include the execution and performance of contracts by HP and its customers, suppliers and partners; the achievement of expected results; and other risks that are described in HP's Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 2007 and HP's other filings with the Securities and Exchange Commission, including but not limited to HP's Annual Report on Form 10-K for the fiscal year ended Oct. 31, 2006. HP assumes no obligation and does not intend to update these forward-looking statements.

© 2007 Hewlett-Packard Development Company, L.P. The information contained herein is subject to change without notice. The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. HP shall not be liable for technical or editorial errors or omissions contained herein.

06/2007

