



Neal Clapper

Vice President, Storage Works Division – Europe, Middle East, and Africa (EMEA)

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Neal Clapper is vice president of HP StorageWorks business in EMEA, where she is responsible for overall revenue, product lifecycle management, product pricing, product program and demand generation, strategic planning and review, financial planning and sales.

Previously, Clapper was vice president of HP's Customer Solutions Group presales organization. In that role, she was responsible for actively driving growth in the region, managing the EMEA customer performance benchmarking and solution competency center, developing a community of the industry's best technical presales workforce, and ensuring customer satisfaction through the design and selection of HP technologies and solutions.

Clapper joined HP in 1980 and has held numerous engineering and management positions within HP's storage, services and software businesses. She was vice president and general manager of the Network Storage Solutions Online Storage Division, where she focused on delivering heterogeneous online storage solutions that scale from entry-level networked online solutions, to midrange heterogeneous solutions, to highly scaleable and available enterprise-class products and solutions. Her leadership in support technologies has contributed to HP's robust high-availability support services, remote resolution capabilities and electronic support services.

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