



## Jeff Otchis

Group Manager, Enterprise Infrastructure Solutions, Industry Standard Servers

### Hewlett-Packard Company

Jeff Otchis is the group manager for the Enterprise Infrastructure Solutions marketing team within the Industry Standard Server unit at HP. He is responsible for the company's portfolio of data center infrastructure products, including racks and rack accessories, power protection, distribution and management, KVM console and switch products and cooling products in support of HP's portfolio of servers and storage.

Since joining the company in 1999, Otchis has worked on a variety of ProLiant servers, including the DL380, the world's largest selling server, and the DL585, the industry's first four-way AMD Opteron™ processor-based server from a tier 1 supplier. He has led marketing efforts to launch many industry firsts, including the first highly available 2U industry-standard server and the first ultra-dense server.

Prior to joining HP, Otchis spent three years in the consulting industry, including at Seer Technologies and Booz-Allen Hamilton. He earned a bachelor of arts in political economy the University of California at Berkeley and a master of business administration from Duke University.

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