

## News advisory



### HP Expands Business Notebook Offerings for Small and Mid-size Businesses, Offers Lower Financing Rates

SAN FRANCISCO, May 9, 2006 – HP today introduced more than a dozen products and services, including two business notebook PC series designed with small and mid-size businesses in mind.

The company also introduced new financing options to provide even lower rates, removing the financial barriers growing businesses often face.

The rollout was announced at “Connected: The HP Mobility Summit” and included the HP Compaq nc2400, the company’s thinnest and lightest notebook with an optical drive to date, and the HP Compaq nx7400, a value PC with a widescreen form factor in a thin-and-light package.

The full lineup includes seven notebook PCs and spans from sleek, ultra-light models that travel easily, to widescreen, mobile performance models that rival desktop PCs in performance and functionality.

“Today’s small and mid-size business owners need personalized and relevant mobile technologies to access their business information anytime, anywhere,” said Eileen O’Brien, vice president, Worldwide Small and Medium Business, Personal Systems Group, HP. “HP is the only technology vendor that brings together all the pieces – market-defining technologies, HP Total Care services, a global ecosystem of partners and award-winning support – so that you can focus on your business.”

Analysts expect that 28 percent of small and mid-sized business PC purchases in 2006 will be notebook PCs.<sup>(1)</sup>

**HP Compaq nc2400 Notebook PC: The ideal travel partner**  
HP’s thinnest and lightest business notebook with an optical drive to date, the HP Compaq nc2400 Notebook PC is designed for frequent travelers with its ideal balance of size and functionality. With a starting weight of less than 3 pounds and less than one-inch thin, the nc2400 offers a 12.1-inch widescreen display with large viewable area, integrated optical drive support, full-size keyboard, flexible battery solutions and a variety of wired and wireless<sup>(2)</sup> communication solutions to maximize productivity while on the go. Additionally, the convenient, easy-to-use HP 2400 Series Docking Station accessory features port replication and cable management in a space-saving design.

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HP Compaq nx7400 Notebook PC: Affordable widescreen productivity  
The Compaq nx7400 Notebook PC is targeted for price-conscious users looking for performance and a widescreen form factor in a thin-and-light package. Intel® Core™ Duo processors<sup>(3)</sup> and 15.4-inch widescreen displays deliver greater productivity, while the strong, yet lightweight magnesium-alloy frame offers best-in-class mobility.

More notebook options for small and mid-size businesses

Another recently introduced mobility product, the HP Compaq 6300 Notebook PC, extends the productivity possibilities for small and mid-size businesses. The 6300 is thin, lightweight and designed for professionals who need the freedom and flexibility to work wherever their jobs take them. The 6300 offers a choice in the latest processor technologies, including the new Intel Core Duo processor<sup>(3)</sup> and a number of wireless<sup>(2)</sup> options, including integrated mobile broadband technology that enables Internet and corporate network access via Verizon Wireless' Broadband Access and National Access networks.<sup>(4)</sup> This notebook PC was introduced in March 2006.

HP Total Care provides outstanding customer service and support experience  
New flexible financial solutions for small and mid-size business customers are available, including low-rate financing and leases. Beginning May 15, HP will offer credit line capabilities for eligible customers, allowing them to easily add to their HP solution.

Through the expanded HP Total Care program, customers receive a one to three-year<sup>(5)</sup> limited warranty on notebook PCs, plus 24x7 service, advice, learning and support for hardware and software beyond the life of the limited warranty. This complete lifecycle of services, tools and options provide customers a better overall experience.

Customers can feel confident that there will be technical support available to them regardless of when the limited warranty ends. This includes receiving a response from support agents within approximately an hour as well as the ability to chat with a support agent online and access tools, troubleshooting tips and software updates.

The HP Help and Support Center tool is also pre-loaded on notebook PCs, allowing customers to diagnose and resolve their support needs themselves right from the start menu.

Additionally, the HP small and mid-size business website has recently been redesigned to make it even easier for small and medium business customers to learn about and order products. Customers can access content to help them make technology buying decisions, such as product and solution information plus tools like free online classes, how-to guides and buying guides.

More information on HP mobile products and solutions is available in an online press kit at [www.hp.com/go/Mobility2006](http://www.hp.com/go/Mobility2006).

About HP

HP is a technology solutions provider to consumers, businesses and institutions globally. The company's offerings span IT infrastructure, global services,



business and home computing, and imaging and printing. For the four fiscal quarters ended Jan. 31, 2006, HP revenue totaled \$87.9 billion. More information about HP (NYSE, Nasdaq: HPO) is available at [www.hp.com](http://www.hp.com).

(1) "The State Of The PC In The SMB Market," Forrester Research Inc., February 2006

(2) Wireless access point required and is not included. Wireless Internet use requires separately purchased Internet service contract. Availability of public wireless access points limited.

(3) Dual Core is a new technology designed to improve performance of certain software products. Check with software provider to determine suitability. Not all customers or software applications will necessarily benefit from use of this technology.

(4) Wireless use requires separately purchased service contract. Access limited to coverage area of Verizon Wireless. Check with Verizon Wireless for availability and coverage in your area.

(5) Limited warranty length dependent on model.

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5/2006

