

Executive biography



Don Jenkins

Vice President, Marketing, Business Critical Servers

Hewlett-Packard Company

Don Jenkins is responsible for the marketing of HP's business-critical server products, including HP Integrity, HP 9000 and HP Alpha servers as well as the HP-UX, Tru64 UNIX and OpenVMS operating environments.

Prior to this position, Jenkins was director of Operating Environment Product Marketing for Business Critical Systems at HP.

During his 20-plus years with Compaq and Digital Equipment Corp., he held a variety of executive and technology management positions, including vice president of High Performance Systems Product and Solutions Marketing. He also held the position of vice president of Product Management and Marketing for Compaq's UNIX Systems Business Unit, and he was responsible for Strategic Business Development for Compaq's High Performance Server Business Unit.

Jenkins also served as director of Sales, Marketing and Product Management for Intuitive Technology Corporation, a startup company providing client/server and Internet-based software products for the process manufacturing market, and as chief executive officer and president of Integrated Systems Assemblies, a venture-backed multichip module company.

Jenkins holds a bachelor of science in chemical engineering and an MBA from the University of Massachusetts.

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