



## HP Education Services

### Why HP for VMware Training?



Let HP Education Services show you how to make the most of your VMware environment with the help of our extensive VMware training curriculum.

HP Education Services helps you drive better business results from your VMware investment through a comprehensive portfolio of training solutions to help you reduce IT costs, control the risks to business operations and drive faster growth. We are your single vendor source for unmatched technical and training expertise for virtualization technology—including HP ProLiant Insight Control Environment (ICE) and other HP BladeSystem management tools.

### Why HP for VMware Training?

**Leadership:** HP is one of the largest official VMware Authorized Training Centers (VATC) in the world<sup>1</sup>. In 2009, HP became the first VATC to train over 17,000 students world-wide.

**Certifications:** HP is a global VMware authorized training partner, with VMware certified instructors. As a VATC, HP is authorized to use the official VMware courseware. In addition, we deliver training recognized by VMware for the VMware Certified Professional (VCP) program. Only authorized VMware Infrastructure 3 training courses satisfy the requirements for VMware Certified Professional (VCP) certification status.

**Instructional Expertise:** HP's VMware-authorized instructors (VCI) undergo a rigorous VMware-approved preparation program. Our instructors also receive active and dynamic mentoring and support from VMware—even while their classes are in progress.

<sup>1</sup>Based on students trained by a VATC globally



"Hewlett-Packard is one of our largest VMware Authorized Training partners, dedicated to the highest standards of quality training and customer satisfaction. With HP's authorized VMware training, customers can be confident that they will have the best possible experience allowing them to make the most of their VMware investment."

Richard Kerr  
Worldwide Partner Manager  
VMware Education

**Technology Expertise:** With HP ProLiant servers as one of the industry's standard platforms, HP leads with more VMware certified servers, including the integrated management capabilities to ensure a winning combination. In fact, our VMware training is delivered on HP ProLiant and HP BladeSystem servers.

**Delivery Flexibility:** We offer a variety of delivery methods to make training most efficient for you—traditional instructor-led courses at HP education centers; dedicated onsite courses tailored to your needs; or, virtual courses delivered in real-time over the internet using the innovative HP Virtual Room and HP Virtual Labs technologies.

**Innovation:** With HP RAIL—Remotely Assisted Instructional Learning—you receive VMware interactive instruction, including hands-on lab work—*virtually*—in real-time over the Internet. Using the HP Virtual Room and Virtual Labs (similar to VMware's Remote VDC—Virtual Data Center), we recreate the classroom online. HP RAIL combines the best of classroom training with the best of online training—without the travel and with less 'out-of-office' time.

**Convenience:** HP offers a robust schedule of traditional classroom sessions in our facilities throughout the US and Canada. In addition, with HP RAIL, you have greater flexibility in finding a suitable training date since travel is no longer an issue.

**Accuracy:** Since HP is a VATC, our VMware-authorized courseware is regularly and proactively updated. Only authorized providers of VMware educational services receive updates from VMware. In addition, HP has VCI instructor representatives on VMware's Curriculum Advisory Council to provide input and help review new courseware, updates and development projects.

**Payment Flexibility.** HP Education Care Packs are a convenient and cost effective way to purchase and manage training. Education Care Packs—prepaid credits that can be used for any of our training courses—can be purchased standalone, or can be easily added to your hardware/software order or support contract. In addition, HP Education accepts PSO credits for VMware training.

**Quality:** Our commitment to the highest standards of quality and customer satisfaction have built HP's reputation for technology training.

### Special offers from HP VATC

- **Free 2-hour. Online VCP Exam Certification preparation Seminar (HB515SR)** when you attend one of the following courses from HP:
  - *VMware 13: Install and Configure (HB513)*
  - *VMware 13: Deploy, Secure & Analyze (HB934)*
  - *VMware 13: Fast Track (HF800)*This online seminar is offered only by HP to students attending VMware training at an HP VATC (US only) VMware session.
- **Receive a free VMware VCP Certification Exam Voucher** when you attend the *VMware 13: Fast Track (HF800)* course offered by HP.
- **Tired of *sharing* equipment during training?** Each student attending HP's *VMware Fast Track (HF800)* has access to their own server throughout the course. That's one server per student—only from HP Education VATC.

### For more information and to register

For more information on VMware training from HP, please visit:

<http://www.hp.com/education/sections/vmware.html>

To register, contact the HP Education Customer Registration Center at

**1-800-HP-CLASS**  
(1-800-472-5277)

or go to:

<http://www.hp.com/education/>.

## Technology for better business outcomes

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