

HP Education Services

Monthly Update

Volume V, Issue 1

Curriculum Spotlight—HP Cloud Training

Conquer the skills gap and turn on the cloud with training from HP Education Services

Cloud Training

HP Education Services has expanded our curriculum to support your cloud transformation. Our award-winning training is powered by our unparalleled instructional and technical expertise in HP and industry partner products and technologies.



Cloud Computing Overview

HK917AAE Cloud Overview WBT	HK922S Cloud Foundation	HL970S Cloud Simulation	HL984S Architecting HP CloudSystem Solutions	HK797S VMware vCloud Overview
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HP CloudStart/CloudSystem Matrix Training

HE642S Introduction to Converged Infrastructure/HP BladeSystem	HK920S HP CloudSystem Matrix Infrastructure Administration	HK916S Matrix OE: Infrastructure Orchestration Integration	TBD Matrix: Cloud Map User Training
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Security Training

HL945S HP Enterprise Security Foundation
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IT Service Management/ITIL Training

If you are considering a move to cloud computing, it is essential to embrace the ITIL Best Practice Framework. HP, an industry leader in the delivery of ITIL and IT service management training, can help establish governance capabilities, manage security and operational risks, and establish the IT processes critical to cloud success.

Management of Change Services

HP Management of Change (MOC) services help customers meet the challenges of cloud transformation. The goals of our MOC services are to:

- Mobilize and sustain change leadership.
- Shape and plan the change.
- Build and maintain business ownership.
- Prepare and support business implementation.

Our experienced team of HP MOC consultants, combined with our proven methodology and tools, will help to:

- Drive successful and timely transition to the cloud environment.
- Create employee acceptance.
- Communicate objectives and benefits.
- Manage and control training deployment.
- Deliver proficiency with new systems and processes.

➤ For curriculum details, visit us online: www.hp.com/education/sections/cloud

➤ Learn more about [HP CloudSystem Matrix Training](#)

➤ Check out our video [Jump-start your Skills with HP Cloud](#)

➤ Explore [HP's new Cloud Solutions](#)



News and Featured Courses

Save up to 80% off list price on Microsoft training from HP

Did you know that HP can meet *all* of your technical training needs? We offer everything from storage training, to network training, to ITIL, HP-UX, ProLiant, VMware, Linux, Microsoft, and ExpertOne HP partner training.

As a special incentive to explore our [complete portfolio of technical training classes](#), students who purchase *any* open enrollment RAIL or classroom course from HP Education Services through March 2012 can purchase a seat in one of our [Microsoft technical training classes](#) for just \$500—*nearly 80% off list price*. Our Microsoft Official Curriculum courses, delivered via HP's industry leading [RAIL](#) technology, cover the following technologies:

- [Microsoft Windows Server and Hyper-V](#)
- [Microsoft Exchange Server](#)
- [Microsoft Lync Server](#)
- [Microsoft SharePoint Server](#)
- [Microsoft SQL Server](#)
- [Microsoft Windows 7](#)
- [Microsoft Visual Studio](#)

To take advantage of this special offer, register for **both** classes before March 30, 2012 and mention promotion code **MICROSOFTPROMO**.

Terms and Conditions: Student must register by phone between **January 2nd and March 30 2012**, but class dates may be later. Promotion code **MICROSOFTPROMO** must be provided at the time of registration. Student must pay for both classes at the same time by purchase order, credit card, or HP Education Care Pack. Student will be billed the course list price for the non-Microsoft course, and \$500 for the Microsoft course. The non-Microsoft class start date must precede the Microsoft class start date. The duration of the Microsoft class must be equal or less than the duration of the non-Microsoft course. Offer is only applicable to open enrollment classes in the US and Canada. Offer may not be combined with any other promotions. Offer *is* available to channel partner customers. Offer is *not* available to students in dedicated classes, onsite classes, HP employees, or customers attending HP-funded training. HP reserves the right to change the terms of this offer, or terminate it, at any time. HP reserves the right to exclude any specific course or delivery from this offer. All other [HP Education Terms & Conditions](#) apply.

Featured Cloud Computing Courses

HP Education Cloud Simulation [HL970S](#)

New! In this one-day simulation, teams compete during multiple game rounds to gain a better understanding of cloud dependencies, challenges and benefits. During the simulation, the HP cloud maturity model is used to help students understand the impact and benefit to the business and IT organization. Students learn how to implement and manage cloud projects and deal with cloud dependencies—all in a fun, 'risk-free' environment.

Cost: \$800 USD
\$880 CDN

Architecting HP CloudSystem Solutions [HL984S](#)

New! This 2-day course teaches students how to identify, describe, position and specify the correct HP CloudSystem solution based on customer needs. Upon completion, students will have a broad understanding of various HP CloudSystem solutions—including purpose, function, market positioning, competition and capabilities. This course prepares new candidates for the HP ASE—Cloud Architect v1 certification within the HP ExpertONE program.

Cost: \$1600 USD
\$1760 DCN

HP CloudSystem Matrix: Infrastructure Administration [HK920S](#)

Updated! This 3-day course focuses on the skills required to manage and run HP CloudSystem Matrix. Course topics include:

- Introduction to Matrix and Converged Infrastructure;
- Self Service Portal;
- Insight Orchestration Designer;
- Dynamic Infrastructure Provisioning;
- Continuous Consolidation and Planning;
- Energy aware planning;
- Infrastructure Protection and Recovery;
- BladeSystem solution expansion with CSA for Matrix; and,
- Building out Converged Infrastructure.

Cost: \$2400 USD
\$2640 CDN

Cloud Foundation [HK922S](#)

Updated! This 1-day course provides students with a firm understanding of cloud computing and how it relates to their business. Students learn how cloud technologies will impact today's IT. Course topics include public vs. private cloud, the cloud sourcing model, enabling technologies, cloud management and (new) service level management. Students also learn how to approach and evaluate a cloud business case—including risk analysis.

Cost: \$800 USD
\$880 CDN



HP Education Services Converged Infrastructure Training

HP Education Services delivers the IT skills to confidently build, manage, and secure your converged infrastructure.

HP technical training covers all elements of the converged infrastructure environment—from servers to storage to networking. Our off-the-shelf and custom-tailored ITIL/IT Service Management (ITSM) and security courses help establish governance, secure the infrastructure and minimize operational risks. We also offer a full range of education consulting and management of change services to expedite your cloud transformation.

Cloud Computing/Virtualization Training

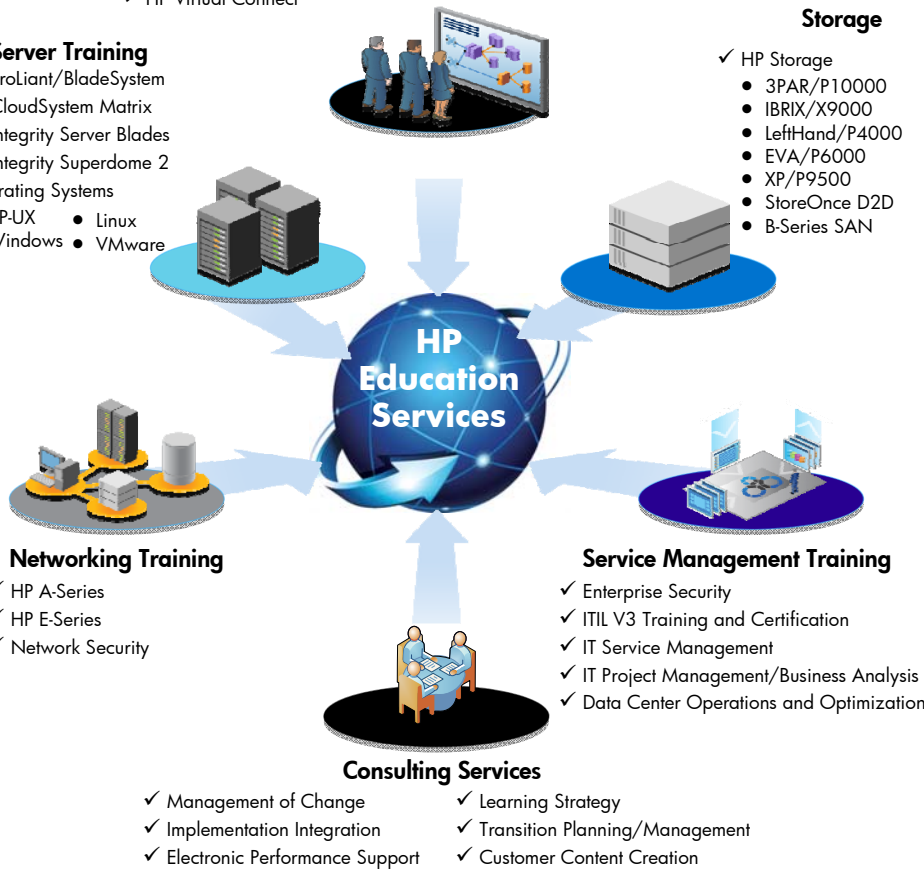
- ✓ HP Cloud Computing
- ✓ HP CloudSystem Matrix
- ✓ HP Matrix Operating Environment
- ✓ HP Insight Management
- ✓ HP Virtual Connect
- ✓ Integrity Virtual Machines
- ✓ VMware
- ✓ Microsoft Windows Hyper-V
- ✓ Desktop Virtualization

Storage

- ✓ HP Storage
 - 3PAR/P10000
 - IBRIX/X9000
 - LeftHand/P4000
 - EVA/P6000
 - XP/P9500
 - StoreOnce D2D
 - B-Series SAN

Server Training

- ✓ HP ProLiant/BladeSystem
- ✓ HP CloudSystem Matrix
- ✓ HP Integrity Server Blades
- ✓ HP Integrity Superdome 2
- ✓ Operating Systems
 - HP-UX
 - Linux
 - Windows
 - VMware



Networking Training

- ✓ HP A-Series
- ✓ HP E-Series
- ✓ Network Security

Service Management Training

- ✓ Enterprise Security
- ✓ ITIL V3 Training and Certification
- ✓ IT Service Management
- ✓ IT Project Management/Business Analysis
- ✓ Data Center Operations and Optimization

Consulting Services

- ✓ Management of Change
- ✓ Implementation Integration
- ✓ Electronic Performance Support
- ✓ Learning Strategy
- ✓ Transition Planning/Management
- ✓ Customer Content Creation

Why HP?

HP is the largest global training provider—offering experienced consultants, expert IT developers and certified instructors. HP has been delivering worldwide training services for 35+ years—and continues to lead the industry with new courses, technologies and educational services focused on skills development, learning consulting and collaboration. With flexible delivery options—including live, virtual instruction over the Internet (via [RAIL](#)), HP is your best choice when it comes to quality training.

We also offer courses for a variety of operating systems including [HP-UX](#), [Linux](#) and [Microsoft Windows](#).

Check out our website for more information:
www.hp.com/education

HP Converged Infrastructure

Blades and Insight Management

- HP BladeSystem Admin: c-Class [HE646S](#)
- HP Integrity Server Blades Admin [HC590S](#)
- HP BladeSystem Virtual Connect [HK758S](#)
- HP Systems Insight Manager Essentials/HP Insight Control Advanced Topics Combo [HE644S](#)

Storage

- Managing HP 3PAR Disk Arrays [HK902S](#)
- HP X9000 File Serving Software Administration System [HK253S](#)
- HP P4000 SAN Configuration [HK364S](#)
- HP P6000 Admin/Management [HK975S](#)
- HP P9500 Admin/Configuration [HK905S](#)
- HP StoreOnce D2D Admin/Config [HK766S](#)
- HP B-Series Administration [HK910S](#)

Networking

- Migrating HP Networking A-Series Products [HK640S](#)
- HP Advanced Enterprise Networking [HK648S](#)

VMware vCloud

- VMware vCloud Overview [HK797S](#)
- Architecting the VMware Cloud [HK798S](#)
- VMware vSphere: Install, Configure, Manage [HL235S](#)

Security

- HP Enterprise Security Foundation [HL945S](#)

Microsoft Hyper-V

- Implementing and Managing Microsoft Server Virtualization (MOC 10215) [HK800S](#)
- Implementing and Managing Microsoft Desktop Virtualization (MOC 10324) [HK801S](#)

IT Service Management

- ITIL Service Strategy (SS) [HF437S](#)
- ITIL Service Design (SD) [HF438S](#)
- ITIL Planning Protection & Optimization (PP&O) [HF430S](#)
- ITIL Service Offerings & Agreements (SO&A) [HF427S](#)



Contact us

Need more information?

If you have questions or need additional information about HP Education Services, please contact the HP Customer Registration Center:

US: 800-472-5277 (800-HP CLASS) Canada: 800-563-5089

hp-education_registration@hp.com

Interested in the latest training news from HP?

HP occasionally sends information (product/service updates, free offers or events/schedules) through email. If you are interested, please sign up for our HP Training Bulletin. Simply go to www.hp.com/education/training.bulletin and click 'Yes' when asked "May HP contact you?"

For more information on HP's privacy policy, please visit:

<http://welcome.hp.com/country/us/en/privacy.html>

Need to find a course location?

To view current course schedules for classes at HP Education Centers, visit:

www.hp.com/education/edu-centers/edu-centers.html

Don't let travel restrictions impact your training needs. Check out HP RAIL and get the training you need without the hassle and expense of travel. Learn more by visiting: www.hp.com/education/rail.html

Have a question about HP Care Pack Services for Education?

HP Care Pack Services for Education are a convenient way to purchase and manage training from HP. For additional information on HP Care Pack Services for Education, visit www.hp.com/education/carepack.html

For assistance with your existing HP Care Pack, send inquiries to hpe_roseville@hp.com with a subject line titled "Care Pack Query."

Need to make or confirm a class reservation?

To reserve a seat in an HP Education Services class or for class confirmation, call or email the HP Customer Registration Center:

US: 800-472-5277 (800-HP CLASS) Canada: 800-563-5089

hp-education_registration@hp.com

www.hp.com/education/registration.html

www.hp.com/education

