

# Spend wisely

Ariba spend management and HP.com Business to Business Integration



HP.com Business to Business Integration sets the standard for companies who measure their technology by the bottom line.

If you are implementing Ariba as a spend management system for the first time, or upgrading your current Ariba system, you understand the benefits of e-procurement: cost savings, increased order accuracy, faster time to delivery, and reduced inventory levels. HP also understands these benefits and is ready to assist with your deployment on a global basis.

As one of Ariba's most successful global implementations and earliest design partners, HP enjoys a unique vantage point for understanding your business needs and requirements in deploying Ariba and integrating with suppliers. HP has used Ariba spend management to support huge savings across the company. Combined experience and expertise from participation in numerous Ariba implementations lets HP offer a portfolio of capabilities and joint solutions tailored to deliver maximum return on your Ariba investment.

If you are already using Ariba, the most efficient way to do business with HP and achieve cost savings is with HP.com Business to Business Integration. You can use the best features of your Ariba system to access your HP products and services, either through a static catalog or via PunchOut™ managed by HP.



HP.com Business to Business Integration offers the following features:

- Product catalogs (PunchOut configuration or static)
- Automated order handling and routing
- Order confirmation
- Order status
- Order reporting\*
- Asset management\*
- Invoicing\*

The benefits of PunchOut to HP.com Business to Business include:

- Intuitive HP catalog layout and search functionality
- Detailed product information and specs
- Online product configuration

\* Value-added services and enhancements



# HP.com Business to Business Integration helps leading-edge companies get more mileage from their Ariba spend management solution.

## The HP advantage

- **Commitment to industry standards like cXML and CIF** ensures compatibility with your current Ariba systems and future upgrades.
- **Certified Ariba Ready PunchOut and Catalog solutions** provide proven compatibility and scalability to support your technical requirements and business processes.
- **Premier Ariba Advantage Supplier status** further provides proof of HP's close partnership with Ariba, resulting in aligned roadmaps to ensure that your integration with HP will always be in lock-step with your Ariba upgrades.
- **Experienced e-business consultants worldwide** provide you with a local contact you can count on to coordinate and support your integration deployment from end to end. Regions include:
  - Americas
  - Europe, the Middle East, and Africa
  - Asia Pacific and Japan
- **Global deployment capabilities** support customers in 200+ countries with catalogs available in 43 currencies and nine languages, enabling centralized purchasing for global customers.

HP technologies get to work meeting bottom line objectives. HP.com Business to Business Integration is no exception.

Learn more about how HP can bring benefits to your Ariba spend management system and join the leading companies that integrate with HP on a global basis. For details, visit [www.hp.com/business-site/ariba](http://www.hp.com/business-site/ariba) or contact your account manager or e-business consultant.

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