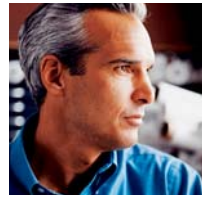


HP.com Business to Business Features and benefits



Features

Benefits

Information

Easy-to-use navigation	Information and tools are accessible from your home page, for more efficient navigation.	One website provides rapid access to important information and tasks, saving you time and helping to make you more efficient.
Relevant information and communication	Your HP account team can post information and messages that are specific to your account, such as roadmaps, case studies, and promotions.	Up-to-date news and information help you plan and manage your business relationship with HP.
Personalized information	A personal profile lets you highlight information of interest to you on your home page.	Product information, case studies, white papers, drivers, and more are readily available.
Product support	Access product manuals, service advisories, warranty status, management tools, and online forums.	Award-winning online support tools help you make the most of your HP products and solutions.

Purchasing

Customized catalog with products and pricing	Products selected by you meet your business requirements listed at your negotiated prices.	Standardize your IT infrastructure, simplify support of your HP products, and reduce your overall costs by taking advantage of negotiated pricing.
Approval workflow	Automatically forward purchases for approval and submission, according to your company's workflow needs.	Streamlined purchasing requests and approvals follow your business processes.
Product standards	Establish standard configurations that combine multiple products into one list item.	Simplifies repeat purchasing through uniform product selection for specific needs.

Order status and reporting

Order status	Track your orders online and receive proactive, customized e-mail notifications and progress updates.	Keeps you informed on the status of your order and helps with resource planning.
Shipment tracking	Search and track shipments easily with links to available carrier websites, proof of delivery, track and trace, and shipment status.	Aggregate shipping information across multiple carriers and locations verifies the status of your shipments and deliveries, helping you improve inventory management, tracking, asset management, and future budgeting.
Order history and reporting	Standard and customized reports and 13 months of order history let you monitor and review your business with HP globally from one centralized website.	Assists in planning, spend and asset management, and future budgeting.

Site administration

Customer administration	One or more customer employees with administrative rights manage users, roles, and workflow.	Ensures that access to the website is kept current based on organizational changes, improving site security.
Account support	Your HP administrator, support representative, or partner can conduct business on the website at your request.	Assists in training, support, and troubleshooting when needed.